# an Operating Division of **TRANSNET SOC LTD**

[hereinafter referred to as **Transnet**]

Registration Number 1990/000900/30

# **REQUEST FOR QUOTATION [RFQ] No CRAC LSE 53669**

# FOR THE SUPPLY/PROVISION OF:

GEOTECHNICAL FIELD AND LABORATORY TESTING SERVICES (AS AND WHEN REQUIRED)

AT THE LADYSMITH DEPOT FOR A PERIOD OF 24 MONTHS

ISSUE DATE: 04 JUNE 2025

CLOSING DATE: 09 JUNE 2025

CLOSING TIME: 10:00 AM

SUBMISSION TO: Transnet e-tender submission portal – see SBD 1 for

details

#### **SECTION 1: SBD1 FORM**

# PART A

#### **INVITATION TO BID**

| YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET FREIGHT RAIL, A DIVISION TRANSNET SOC LTD |               |         |                     |                  |              |               |                |
|--|---------------|---------|---------------------|------------------|--------------|---------------|----------------|
|  | CRAC LSE      | ISSUE   | 04 JUNE             | CLOSING          | 09 JUNE      | CLOSING       |                |
| BID NUMBER:  | 53669         | DATE:   | 2025                | DATE:            | 2025         | TIME:         | 10: 00AM       |
|  | FOR THE PROVI | SION OF | <b>GEOTECHNICAL</b> | . FIELD AND LAB  | ORATORY TES  | TING SERVICES | S (AS AND WHEN |
| DESCRIPTION  | REQUIRED CONT | RACT FO | R A PERIOD OF       | 24 MONTHS) AT TI | HE LADYSMITH | DEPOT BOUND   | ARIES          |
| E TENDER   |               |         |                     |                  |              |               |                |
| REF NUMBER   | TFR/2025/06   | /0015/9 | 97808/RFQ           |                  |              |               |                |

#### **BID RESPONSE DOCUMENTS SUBMISSION INSTRUCTIONS**

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

The Transnet e-Tender Submission Portal can be accessed as follows:

- a) Log on to the Transnet eTenders management platform website/Portal using **Google Chrome:** transnetetenders.azurewebsites.net;
- b) Click on "ADVERTISED TENDERS" to view advertised tenders;
- c) Click on "SIGN IN/REGISTER to register new bidder information and ensure that all mandatory information is completed OR to sign in if already registered;
- d) Toggle (click to switch) the "Log an Intent" button to submit a bid;
- e) Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.
- f) Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.
- g) No late submissions will be accepted.
- h) Each company must register its own profile using its company details and use the corresponding registered profile to log an intent to bid as well as submitting any bid. Transnet will not accept a bid or will disqualify a bidder who submits a bid in the Transnet e-tender submission through another bidders'/Company's profile. In other words, each bidder must register the intent to bid and submit its bid through its own profile under the same company name that will eventually bid for the tender. No company shall submit a bid on behalf of another company regardless of the company being a subsidiary or holding company.
- i) In case of a Joint Venture, any of the parties/companies to the Joint Venture may use its registered profile to submit a bid on behalf of the Joint Venture.
- j) A detailed bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

| BIDDING PROCEDURE    | TECHNICAL ENQUIRIES MAY BE DIRECTED TO:   |
|----------------------|---|
| CONTACT PERSON       | Sinethemba Sibiya   |
| TELEPHONE<br>NUMBER  | 031 361 1178  |
| FACSIMILE NUMBER     | N/A   |
| E-MAIL ADDRESS       | Sinethemba.Sibiya@transnet.net  |
| SUPPLIER INFORMATION | ON CONTRACTOR OF THE PROPERTY |
| NAME OF BIDDER       |   |
| POSTAL ADDRESS       |   |
| STREET ADDRESS       |   |

| TELEPHONE<br>NUMBER   | CODE   |          |           |              |   | NUME    | BER         |                                   |                           |
|---|--|----------|-----------|--------------|---|---------|-------------|-----------------------------------|---------------------------|
| CELLPHONE<br>NUMBER   |  |          |           |              |   |         |             |                                   |                           |
| FACSIMILE NUMBER  | CODE   |          |           |              |   | NUME    | BER         |                                   |                           |
| E-MAIL ADDRESS  |  |          |           |              |   |         |             |                                   |                           |
| VAT REGISTRATION NUMBER   |  |          |           |              |   |         |             |                                   |                           |
|   |  |          |           |              |   |         |             |                                   |                           |
| IT IS A CONDITION OF<br>SATISFACTORY ARRAI<br>RESPONDENTS TAX OF  | NGEMENTS<br>BLIGATION  | S HAVE E |           |              |   |         |             |                                   |                           |
|   | TCS<br>PIN   |          |           | OR           | CSD NO:   |         |             |                                   |                           |
| SUPPLIER<br>COMPLIANCE<br>STATUS  | ☐ Yes  |          |           |              | EEE STATUS LEV<br>WORN AFFIDAVI                                 |         |             |                                   |                           |
|   |  |          |           |              |   |         |             |                                   |                           |
| Yes, Who was the<br>Certificate issued by   |  |          |           |              |   |         |             |                                   |                           |
| AN ACCOUNTING   |  | AN ACC   | OUNTING C | FFICEF       | R AS CONTEMPLA  | ATED II | N THE CLOSI | E CORPORAT                        | ION ACT (CCA)             |
| OFFICER AS<br>CONTEMPLATED IN   | A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS) |          |           |              |   |         |             |                                   |                           |
| THE CLOSE<br>CORPORATION ACT  | A REGISTERED AUDITOR   |          |           |              |   |         |             |                                   |                           |
| (CCA) AND NAME THE APPLICABLE IN THE TICK BOX   |  | NAME:    |           |              |   |         |             |                                   |                           |
| [A B-BBEE STATUS PURPOSES OF COM  |  |          |           |              | CATE/ SWORN   | AFFI    | DAVIT MU    | JST BE SU                         | BMITTED FOR               |
| 1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?   | ∐Yes   | NCLOSE F | □No       | 2 A<br>SUPPI | RE YOU A FOREI<br>LIER FOR <b>THE G</b> O<br><b>(S OFFERED?</b> |         |             | □Yes<br>[IF YES, ANS<br>QUESTIONA | □No<br>SWER<br>IRE BELOW] |
| 0: 1 (11 5:11   |  |          |           | D (          |   |         |             |                                   |                           |
| Signature of the Bidder   | IDDING FO  | DEIGN CU |           | Date:        |   |         |             |                                   |                           |
| QUESTIONNAIRE TO B  |  |          |           |              |   |         |             |                                   | <u> </u>                  |
| IS THE BIDDER A RESID   |  |          |           | UTH AF       | RICA (RSA)?   |         |             |                                   | ☐ YES ☐ NO                |
| DOES THE BIDDER HAVE A BRANCH IN THE RSA?   |  |          |           |              |   |         |             |                                   |                           |
| DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?  |  |          |           |              |   |         |             |                                   |                           |
| DOES THE BIDDER HAV   | DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?                              |          |           |              |   |         |             |                                   |                           |
| IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 BELOW. |  |          |           |              |   |         |             |                                   |                           |

# PART B TERMS AND CONDITIONS FOR BIDDING

### 1. TAX COMPLIANCE REQUIREMENTS

- 1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 1.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 1.7 RESPONDENTS ARE REQUIRED TO SELF-REGISTER ON NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE (CSD) WHICH HAS BEEN ESTABLISHED TO CENTRALLY ADMINISTER SUPPLIER INFORMATION FOR ALL ORGANS OF STATE AND FACILITATE THE VERIFICATION OF CERTAIN KEY SUPPLIER INFORMATION. ONLY FOREIGN SUPPLIERS WITH NO LOCAL REGISTERED ENTITY NEED NOT REGISTER ON THE CSD. THE CSD CAN BE ACCESSED AT HTTPS://SECURE.CSD.GOV.ZA/.iu

| NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PA    | ARTICULARS MAY RENDER THE BID INVALID |
|--|---------------------------------------|
| SIGNATURE OF BIDDER:   |                                       |
|  |                                       |
| CAPACITY UNDER WHICH THIS BID IS SIGNED:                       |                                       |
| (Proof of authority must be submitted e.g. company resolution) |                                       |
| DΔΤΕ·  |                                       |

#### **SECTION 2: NOTICE TO BIDDERS**

### 1 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include documents or reference relating to any other quotation or proposal. Any additional conditions that the bidder wants to bring to the attention of Transnet must be embodied in an accompanying letter.

#### **2** Communication (Clarifications and Complaints)

- 2.1 Specific clarification queries relating to this RFQ before the closing date of the RFQ should be submitted to Carroll Smith before Monday on 09 June 2025 @ 10 :00 AM In the interest of fairness and transparency Transnet's response to such a query will then be made available to other bidders.
- 2.2 Specific complaints relating to this RFQ before or after the closing date should be formally submitted by email **carroll.smith2@transnet.net**. Once the complaint has been submitted, the Transnet SCM Complaints office will acknowledge your complaint and send you a complaint form for completion.
- 2.3 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFQ between the closing date and the date of the award of the business.
- 2.4 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 2.5 The outcome of the process will be communicated, via email, to all bidders as soon as the process is concluded. Should a bidder not receive any communication from Transnet 30 days after the expiry of the validity period of this bid, the bidder can consider its bid not being successful. All unsuccessful bidders have a right to request Transnet to furnish reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

#### 3 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

## 4 Employment Equity Act

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

#### 5 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

#### 6 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

#### 7 Disclaimers

- 7.1 Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that Transnet reserves the right to:
- modify the RFQ's goods / service(s);
- award only a portion of the proposed goods / services which are reflected in the scope of this RFQ;
- split the award of the order/s between more than one Supplier/Service Provider as may be explicitly articulated in the conditions or objective criteria to this RFQ;
- cancel the quotation process;
- validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- request audited financial statements or other documentation for the purposes of a due diligence exercise;
- not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provides for it;
- to cancel the contract and/request that National Treasury place the Respondent on its Database
  of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was
  awarded on the strength of incorrect information furnished by the Respondent or on any other
  basis recognised in law;
- award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods/Services at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were notified of their bid being unsuccessful. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods/Services at their quoted price.
- Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.
- Request a bidder to furnish further information relating to its Environmental, Social and Governance (ESG) standing at any stage of the procurement or contracting process. This information may not be used for purposes of evaluation and/or disqualify bidder, but may be use for purpose of record and analysis of ESG compliance.
- Where sub-contracting is applied in the RFQ, conduct due diligence assessments on the sub-contractor(s) and this may entail requesting the bidder to provide further information relating to the sub-contractor(s) or directly requesting the information from the sub-contractor(s) as well as conducting any necessary investigations on the subcontractor(s) to detect issues of "FRONTING".

### 8 Specification/Scope of Work

### As per the attached Annexure A

#### 9 Legal review

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business.

#### 10 Security clearance

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the goods and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of CONFIDENTIAL/ SECRET/TOP SECRET. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

# IF YOU DON'T REPORT IT, YOU SUPPORT IT!



Email: Transnet.Reportit@outlook.com

Toll free: 0800 003 056

SMS:0637867403

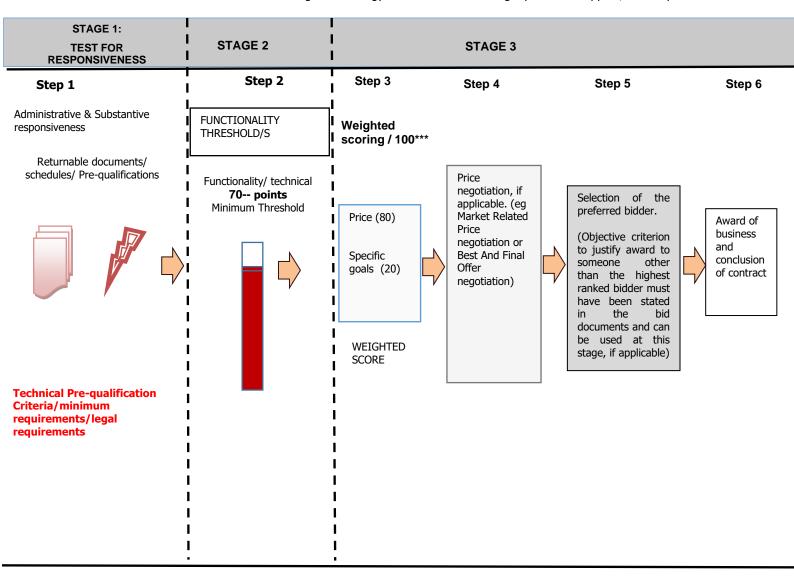
Please Call Me number: \*120\*0637867403

Website: https://whistleblowersoftware.com/secure/Transnet

# SECTION 3 EVALUATION METHODOLOGY, CRITERIA AND RETURNABLE DOCUMENTS

#### 1 Evaluation Criteria

Transnet will utilise the following methodology and criteria in selecting a preferred Supplier/Service provider:



### 1.1 STEP ONE: Test for Administrative and Substantive Responsiveness

The test for administrative and Substantive responsiveness will include the following:

| Administrative & Substantive responsiveness check   | RFQ Reference  |
|---|----------------|
| Whether the Bid has been lodged on time   |                |
| Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time | e Section 3    |
| Verify the validity of all returnable documents   | Section 3      |
| Verify if the Bid document has been duly signed by the authorised respondent  | All sections   |
| Whether any general and legislation qualification criteria set by Transnet, have been met                                     | e All sections |
| Whether the Bid contains a priced offer   | Section 4 -    |
|   | Quotation Form |

# The test for responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

The minimum threshold for technical/functionality [Step TWO] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

## 1.2 STEP TWO: Test for Substantive Responsiveness to RFQ

The test for Substantive Responsiveness to this RFQ will include the following:

| Check for substantive responsiveness  | RFQ Reference              |
|---|----------------------------|
| Whether any general and legislation<br>qualification criteria set by Transnet, have been<br>met | All sections               |
| Whether the Bid contains a priced offer   | Section 4 – Quotation form |
| Whether the Bid materially complies with the scope and/or specification given                   | All Sections               |

## 1.3 STEP THREE: Test for Substantive Responsiveness RFP

| Check for substantive responsiveness  | RFP Reference  |
|---|--|
| Whether any general and legislation<br>qualification criteria set by Transnet,<br>have been met                                 | All sections including Section 2 paragraphs, 2.2, 6, 11.2,<br>General Bid Conditions clause 20 |
| Whether the Bid contains a priced offer<br>as prescribed in the pricing and delivery<br>schedule                                | Section 4  |
| Whether the Bid materially complies with<br>the scope and/or specification given  | All Sections   |
| Whether any Technical Pre-qualification     Criteria/minimum requirements/legal     requirements have been met as follows:      | Section 3 – Scope of Work  Annexure A  |
| <ul> <li>Company's Previous experience</li> <li>Lead time for field and laboratory testing services</li> <li>Quality</li> </ul> |  |

# 1.4 STEP FOUR: MINIMUM THRESHOLD 70 POINTS FOR TECHNICAL CRITERIA

The test for the Technical and functional threshold will include the following:

Table 1: Technical Evaluation Criteria

|    | Technical Evaluation Criteria                                   | Weighted<br>Points | Criteria   | Scoring Method  | Score                      |
|----|---|--------------------|--|---|----------------------------|
| 1. | Company's<br>Previous<br>Experience                             | 30                 | The bidder must submit documentation i.e traceable reference letter/ completion certificate/ purchase order demonstrating that they can perform the required geotechnical field and laboratory testing services:  a) Standard Penetration Test (SPT) b) Continuous Raymond Spoon Sampling c) Dynamic Probe Super Heavy (DPSH) d) Geotechnical laboratory testing services (see technical specification)  Reference document must meet the below criteria:  • Reference letters must be on the client's company letterhead with the key contact person, email address, and contact number.  • Reference letter must be signed and dated by the key contact person.  • Client satisfaction | Bidder has successfully completed 3 similar projects, clearly indicating the scope of work description.  Bidder has successfully completed 2 similar projects clearly indicating the scope of work description.  Bidder has successfully completed 1 similar project, clearly indicating the scope of work description.  No evidence provided | 3 = 30<br>2 = 20<br>1 = 10 |
| 2. | Lead time for<br>field and<br>laboratory<br>testing<br>services | 20                 | Bidder to submit a written statement/ letter (company letterhead to be signed by delegated official with contactable details) confirming lead time from receipt of test request order  | Lead time less than 2 weeks  Lead time between 2 and 4 weeks  Lead time more than 4 weeks   | 20 10 0                    |
| 3. | Quality   | 50                 | The bidder must demonstrate that geotechnical field and laboratory testing will be conducted by an accredited service provider/testing laboratory  | Submission of a valid ISO<br>17025:2017 certificate and ISO<br>9001: 2015 certificate<br>Submission of a valid ISO<br>17025:2017 certificate and  | 50<br>40                   |

| evaluated further)         |  |                                 |    |
|----------------------------|--|---------------------------------|----|
| Minimum Threshold (Bidders | must obtain a minimum of 7             | 70 points to qualify to be      | 70 |
|                            | accreditation.                         |                                 |    |
|                            | specified in the schedule of           |                                 |    |
|                            | accredited, for the required tests, as |                                 |    |
|                            | testing laboratory is ISO 17025:2017   | No Submission                   | 0  |
|                            | The bidder must demonstrate that the   | ,                               |    |
|                            | system                                 | system                          | 10 |
|                            | or Quality management                  | Submission Quality Management   | 10 |
|                            | b) ISO 9001: 2015 Certificate          | 2015 Certificate                |    |
|                            | a) ISO 17025 :2017 certificate         | Submission of a valid ISO 9001: | 30 |
|                            | Bidders must submit a valid:           | Quality Management system       |    |

# NB: PCO REGISTERED WITH THE DEPARTMENT OF AGRICULTURE IN THE FIELD OF INDUSTRIAL WEED CONTROL

a) **Price and TCO Criteria** [Weighted score 80 points]:

| Evaluation Criteria | RFP Reference |
|---------------------|---------------|
| Commercial offer    | Section 4     |

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps =Score for the Bid under consideration

Pt = Price of Bid under considerationPmin = Price of lowest acceptable Bid

### **b)** Specific Goals [Weighted score 20 point]

- Specific goals preference points claim form
- Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

## 1.5 STEP FIVE: Price Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - o first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

#### 1.6 STEP SIX: Objective Criteria (if applicable)

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- Skills Transfer and Capacity Building for Transnet.
- Impact on Transnet's Return On Investment.
- Rotation of Suppliers to promote opportunities for other suppliers, by overlooking a supplier that has been awarded business repeatedly overtime, in the same commodity, in order to benefit other suppliers in the market.
- the bidder is undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- the bidder is insolvent, in receivership, under Business Rescue as provided for in chapter 6 of the Companies Act, 2008, bankrupt or being wound up, has his affairs administered by a court or a judicial officer, has suspended his business activities, or is subject to legal proceedings in respect of any of the foregoing,
- the bidder is unable, as objectively determined by Transnet, to perform the contract free of conflicts of interest.
- all risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
  - the financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency.
  - a commercial relationship with a Domestic Prominent Influential Person (DPIP) or Foreign Prominent Public Official (FPPO) or an entity of which such person or official is the beneficial owner; and
  - reputational and brand risks.

#### 1.7 STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful or preferred bidder(s) will be informed of the acceptance of his/their Quotation by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s), where applicable.
- Alternatively, the acceptance of a letter of award by the Successful Respondent will constitute the final contract read together with their RFQ response and the Standard Terms and Conditions. This will be stated in the letter of award.

# 2 Validity Period

Transnet requires a validity period of 90 [niety] Business Days from the closing date of this RFQ, excluding the first day and including the last day.

Bidders are to note that they may be requested to extend the validity period of their bid, on the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded. **The validity period for this RFQ is 13/10/2025** 

#### 3 Disclosure of contract information

#### **Prices Quoted**

Respondents are to note that, on award of business, Transnet is required to publish the outcome of the RFQ and information of the successful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 09 of 2022/2023.

#### **Johannesburg Stock Exchange Debt Listing Requirements**

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

#### **Domestic Prominent Influential Persons (DPIP) OR Foreign Prominent Public Officials (FPPO)**

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

|    | e Responde<br>plete with a   |         | or "No"                         | )  |          |                     |      |                  |                             |                                   |            |
|----|--|---------|---------------------------------|----|----------|---------------------|------|------------------|-----------------------------|-----------------------------------|------------|
|    | IP/FPPO  |         | <u> </u>                        | C  | _        | Related<br>PIP/FPPO |      |                  | Closely<br>Associa<br>DPIP/ | ated to a                         |            |
|    | List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement. |         |                                 |    |          |                     |      |                  |                             |                                   |            |
| No | Name<br>Entity<br>Business   | of<br>/ | Role<br>Entity<br>Busine        |    | the<br>/ | Sharehold<br>%      | ling | Registi<br>Numbe |                             | Status<br>(Mark th<br>option with | • •        |
|    |  |         | (Nature<br>interest<br>Particip | t/ | of<br>)  |                     |      |                  |                             | Active                            | Non-Active |
| 1  |  |         |                                 |    |          |                     |      |                  |                             |                                   |            |
| 2  |  |         |                                 |    |          |                     |      |                  |                             |                                   |            |

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

#### 4 Returnable Documents

**Returnable Documents** means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

| Mandatory            | Failure to provide all these Mandatory Returnable Documents at the        |
|----------------------|---|
| Returnable           | Closing Date and time of this RFQ <u>will</u> result in a Respondent's    |
| Documents            | disqualification.   |
| Returnable           | Failure to provide all Returnable Documents used for purposes of scoring  |
| Documents Used for   | a bid, by the closing date and time of this bid will not result in a      |
| Scoring              | Respondent's disqualification. However, Bidders will receive an automatic |
|                      | score of zero for the applicable evaluation criterion.                    |
| Essential Returnable | Failure to provide essential Returnable Documents may result in Transnet  |
| Documents            | affording Respondents a further opportunity to submit by a set deadline,  |
|                      | where applicable. Should a Respondent thereafter fail to submit the       |
|                      | requested documents, this may result in a Respondent's disqualification.  |

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

## a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents**, and also to confirm submission of these documents by indicating [Yes or No] in the tables below:

| Mandatory Returnable Documents | Submitted<br>[Yes or No] |
|--------------------------------|--------------------------|
| SECTION 4: Quotation Form      |                          |

### b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by indicating [Yes or No] in the table below:

| RETURNABLE DOCUMENTS USED FOR SCORING   | SUBMITTED [Yes or No] |
|---|-----------------------|
| Valid proof of Respondent's compliance to Specific Goal requirements stipulated in Section  |                       |
| 6 of this RFQ   |                       |
| B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline |                       |

| RETURNABLE DOCUMENTS USED FOR SCORING   | SUBMITTED<br>[Yes or No] |
|---|--------------------------|
| B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline |                          |

### c) Essential Returnable Documents:

Respondents are further required to submit the following **Essential Returnable Documents** with their RFQ and to confirm submission of these documents by indicating [Yes or No] in the table below:

| ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES                                 | SUBMITTED [Yes or No] |
|--|-----------------------|
| SECTION 1: SBD1 Form   |                       |
| SECTION 5: Certificate of Acquaintance with RFQ Documents Declaration Form |                       |
| SECTION 6: Specific Goals Points Claim Form                                |                       |
| SECTION 7: Protection of Personal Information                              |                       |
| CSD Registration report  |                       |

#### 5 CONTINUED VALIDITY OF RETURNABLE DOCUMENTS

The successful Respondent will be required to ensure the validity of all returnable documents for the duration of any contract emanating from this RFQ. Should the Respondent be awarded the contract [the Agreement] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

# SECTION 4 QUOTATION FORM

| I/We   |  |  |  |
|--------|--|--|--|
| 1/ VVC |  |  |  |

hereby offer to supply the goods/services at the prices quoted in the Price Schedule below, in accordance with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:

- the Standard RFQ Terms and Conditions for the Supply of Goods or Services to Transnet; and
- any other standard or special conditions embodied in this Request for Quotation.

I/We accept that unless Transnet should otherwise decide and so inform me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us. I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by Transnet in calling for Quotations afresh and/or having to accept any less favourable offer.

### **Price Schedule**

I/We quote as follows for the goods/services required, on a "delivered nominated destination Ladysmith depot basis, including VAT:

| Item<br>No | Description of Item  | Unit | Quantity                   | Rate | TOTAL PRICE OF ITEM [ZAR] |
|------------|--|------|----------------------------|------|---------------------------|
|            | Type of Laboratory Test)   |      |                            |      |                           |
| 1          | The wet preparation and sieve analysis of gravel, sand and soil samples                |      | As and when required       |      |                           |
| 2          | The determination of liquid limit of soils by means of the flow curve method           |      | As and when required       |      |                           |
| 3          | The determination of plastic limit and plasticity index of soils                       |      | As and<br>when<br>required |      |                           |
| 4          | The determination of linear shrinkage of soils   |      |                            |      |                           |
| 5          | The determination of the percentage of material passing 0.075mm sieve in a soil sample |      | As and when required       |      |                           |
| 6          | Hydrometer Analysis to 2microns  |      | As and when required       |      |                           |
| 7          | The determination of the maximum dry density and                                       |      | As and                     |      |                           |

| optimum moisture content of gravel, soil and sand  8 The determination of the California Bearing Ratio of untreated soils and gravels  9 The determination of the in-place dry density and moisture content of soils and gravels by nuclear methods  when required  As and when |  |
|---|--|
| untreated soils and gravels  when required  The determination of the in-place dry density and  As and   |  |
| 9 The determination of the in-place dry density and As and  |  |
| 9 The determination of the in-place dry density and As and  |  |
|   |  |
| moisture content of soils and gravels by nuclear methods when   |  |
|   |  |
| required  |  |
| 10 The determination of the moisture content of soils As and  |  |
| when  |  |
| required  |  |
| 11 Complete consolidated Undrained Triaxial Test As and   |  |
| when  |  |
| required  |  |
| 12 Complete consolidated Drained Triaxial Test As and   |  |
| when  |  |
| required  |  |
| 13 Shear Box As and   |  |
| when  |  |
| required  |  |
| 14 Standard Consolidation Test with single loading cycle As and   |  |
| (seven load increments) plus single unloading cycle when  |  |
| (three load decrement). required  |  |
| 15 Double Oedometer Test As and   |  |
| when  |  |
| required  |  |
| 16 Collapse potential rapid test with single load cycle As and  |  |
| when  |  |
| required  |  |
| 17 Swelling pressure (consolidometer) As and  |  |
| when  |  |
| required  |  |
| 18 Free swell test at 10kPa As and  |  |
| when  |  |
| required  |  |
| 19 Permeability: falling or constant head As and  |  |
| when  |  |
| required  |  |
| 20 Permeability: constant head in triaxial cell As and  |  |
| when  |  |
| required  |  |
|   |  |
| 21 Dispersiveness: Pinhole Test: modified apparatus  As and when  |  |

|    |   | required                          |  |
|----|---|-----------------------------------|--|
| 22 | Dispersiveness: Crumb Test                          | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 23 | Dispersiveness: Double Hydrometer                   | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 24 | 10 per cent Fines Aggregate Crushing Test (% FACT)  | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 25 | The sieve analysis of aggregates, including the     | As and                            |  |
|    | determination of the material passing the 0.425 and | when                              |  |
|    | 0.075mm sieves                                      | required                          |  |
|    | Type of In-situ Field Test                          |                                   |  |
| 26 | DPSH probing (probes to be advanced to refusal)     | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 27 | SPT probing (probes to be advanced to refusal)      | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 28 | Raymond Spoon sampling                              | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
| 29 | Soil Profile Log of embankment                      | As and                            |  |
|    |   | when                              |  |
|    |   | required                          |  |
|    |   | TOTAL PRICE, exclusive of VAT:    |  |
|    |   | VAT 15% (if applicable)           |  |
|    | Total Ir  | clusive of VAT (where applicable) |  |

| Delivery Lead-Time from date of purchase order | :[days/weeks] |
|--|---------------|
|--|---------------|

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

#### **Notes to Pricing:**

- Respondents are to note that if the price offered by the highest scoring bidder is not market-related,
   Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFQ;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFQ;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFQ.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFQ.

- b) All Prices must be quoted in South African Rand, inclusive of VAT
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this price schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being disqualified.
- e) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

#### **SECTION 5**

## RFQ DECLARATION, CERTIFICATE OF ACQUAINTANCE & BREACH OF LAW FORM

By signing this certificate, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with and agrees with all the conditions governing this RFQ. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account in calculating tendered prices or any other purpose:

- 1. Transnet's General Bid Conditions
- 2. Standard RFQ Terms and Conditions for the supply of Goods or Services to Transnet
- 3. Transnet's Supplier Integrity Pact
- 4. Non-disclosure Agreement

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFQ unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from the Standard terms or conditions could result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFQ was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if this Certificate of Acquaintance with RFQ documents included in the RFQ as a returnable document, is found not to be true and/ or complete in every respect.

#### We hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFQ Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Quotation [RFQ];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and all relevant information relevant to the Supply of the Goods as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
  - 4. At no stage have we received additional information relating to the subject matter of this RFQ from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFQ documents;
  - 5. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity Pact which includes but are not limited to ensuring that we take all measures necessary to

- prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet:
- 6. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFQ and the requirements requested from Bidders in responding to this RFQ have been conducted in a fair and transparent manner;
- 7. we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFQ; and
- 8. If such a relationship as indicated in paragraph 7 exists, the Respondent is to complete the following section:

| FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER/EMPLOYEE: | ADDRESS: |
|---|----------|
|   |          |
| Indicate nature of relationship with Transnet:                    |          |
|   |          |

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet]. Information provided in the declaration may be used by Transnet and/or its affiliates to verify the correctness of the information provided.

9. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

## **BIDDER'S DISCLOSURE (SBD4)**

#### 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 13 Bidder's declaration

| 13.1 | Is the b | oidd | er, o | any of | its direc | to | rs / trustees | / shareh       | olde | ers / | members /   |  |
|------|----------|------|-------|--------|-----------|----|---------------|----------------|------|-------|-------------|--|
|      | partners | or   | any   | person | having    | а  | controlling   | $interest^1\\$ | in   | the   | enterprise, |  |
|      | employed | d by | the s | state? |           |    |               |                |      |       |             |  |

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of State institution |
|-----------|-----------------|---------------------------|
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |

| 13.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? | YES/NO |
|---|--------|
| 13.2.1. If so, furnish particulars:   |        |
|   |        |
|   |        |
| 13.3 Does the bidder or any of its directors / trustees / shareholders / members /  |        |
| partners or any person having a controlling interest in the enterprise have any   |        |
| interest in any other related enterprise whether or not they are bidding for this contract?   | YES/NO |
| 13.3.1. If so, furnish particulars:   |        |
|   |        |

<sup>&</sup>lt;sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

#### 14 DECLARATION

- 14.1 I have read and I understand the contents of this disclosure;
- 14.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 14.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

#### 15 BREACH OF LAW

We further hereby certify that *I/we have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act,

<sup>&</sup>lt;sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

| required to disclose excludes relatively mir | nor offences or misdemeanours, e.g. traffic offences. This includes the |
|--|---|
| imposition of an administrative fine or pena | alty.   |
| Where found guilty of such a serious bread   | ch, please disclose:  |
| NATURE OF BREACH:                            |   |
| DATE OF BREACH:                              |   |
| Furthermore, I/we acknowledge that Trans     | enet SOC Ltd reserves the right to exclude any Respondent from the      |
| bidding process, should that person or enti  | ity have been found guilty of a serious breach of law, tribunal or      |
| regulatory obligation.                       |   |
|  |   |
| SIGNED at                                    | on this day of 20   |
|  |   |
| For and on behalf of                         | AS WITNESS:   |
|  |   |
| duly authorised hereto                       |   |
| Name:  | Name:   |
| Position:                                    | Position:   |
| Signature:                                   | Signature:  |
|  |   |
| Date:  | Registration No of Company/CC   |
|  |   |
| Place:                                       | Registration Name of Company/CC   |

89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is

#### **SECTION 6: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- The value of this bid is estimated to exceed/not exceed [Delete what is not applicable] R50 000 000 (all applicable taxes included) and therefore the **80/20** preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.

#### OR

Either the 80/20 preference point system will apply [This clause is to be used where it is unclear as to which preference point system will be applicable – lowest acceptable bid will determine the preference point system. Delete if not applicable]

- 1.3 Either the 80/20 preference point system will be applicable to this tender.
- 1.4 Preference points for this bid shall be awarded for:
  - (a) Price.
  - (b) B-BBEE Status Level of Contribution.
  - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.5 The maximum points for this bid are allocated as follows:

|   | POINTS |
|---|--------|
| PRICE   | 80     |
| B-BBEE STATUS LEVEL OF CONTRIBUTOR                        |        |
| Level 1 or Level 2  | 10     |
| +50% Black Youth Owned Entities                           | 10     |
| Total points for Price and Specific Goals must not exceed | 100    |

- Failure on the part of a bidder to submit proof of specific goals together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.7 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (e) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (f) "EME" means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9(1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents;
- (h) "Price" includes all applicable taxes less all unconditional discounts.
- (i) "Proof of B-BBEE Status Level of Contributor" means:
  - 1) B-BBBEE status level certificate issued by an unauthorised body or person;
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - 3) Any other requirement prescribed in terms of the B-BBEE Act.
- (j) "QSE" means a Qualifying Small Enterprise in terms of a Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 ( Act No. 53 of 2003);
- (k) **"rand value"** means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (I) **"Specific goals"** means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

## 3. POINTS AWARDED FOR PRICE

### 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

$$PS = 80 \left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where:

Ps = Points scored for the price of Bid under consideration

Pt = Price of Bid under consideration
Pmax = Price of highest acceptable Bid

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

| Selected Specific Goal                             | Number<br>(80/20) | of | points | allocated |
|--|-------------------|----|--------|-----------|
| B-BBEE Level of contributor (1 or 2)               |                   |    | 10     |           |
| +50% Black Youth Owned Entities                    |                   |    | 10     |           |
| Non-Compliant and/or B-BBEE Level 3-8 contributors |                   |    | 0      |           |

# 4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

| Specific Goals   | Acceptable Evidence   |
|--|---|
| B-BBEE   | B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline  |
| 30% Black Women Owned Entities   | B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline  |
| +50% Black Youth Owned Entities  | Certified copy of ID Documents of the Owners and B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline |
| Entities Owned by People with Disability (PWD)   | Certified copy of ID Documents of the Owners / Doctor's note and /or EEA1 form confirming the disability  |
| Entities/Black People living in rural areas  | Entity 's Municipal/ESKOM bill or letter from Induna/chief confirming residential address not older than 3 months.  |
| South African Enterprises  | CIPC Certificate  |
| EME or QSE 51% Black Owned   | B-BBEE Certificate / Sworn-Affidavit / CIPC Certificate   |
| Entities that are 51 % Black Owned   | CI B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline   |
| Promoting exports Orientated for Job creation  | SectionJob Creation Schedule Returnable documents   |
| Local Content and Local Production   | Returnable Local Content and production Annexures   |
| NIPP   | NIPP Returnable documents   |
| Creation of new jobs and labour intensification  | SectionJob Creation Schedule Returnable documents   |
| The promotion of supplier development through sub-contracting or JV for a minimum of 30% of the value of a contract to South African Companies which are:  I. 30% Black Women owned, 51% Black Youth and 51% Black people with disabilities  II. Entities with a specified minimum B-BBEE level (1 and 2)  III. EMEs and/or QSEs who are 51% black-owned | Sub-contracting agreements and Declaration / Joint Venture Agreement and CIPC — B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate as per DTIC guideline                             |
| The promotion of enterprises located in a specific province/region/municipal area for work to be done or services to be rendered in that province/region/municipal area  | CIPC – B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guidelines and Proof Registered address of entity   |

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

| Enterprise       | B-BBEE Certificate & Sworn Affidavit   |
|------------------|--|
| Large            | Certificate issued by SANAS accredited verification agency   |
| QSE              | Certificate issued by SANAS accredited verification agency Sworn-Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black-owned QSEs - 51% to 100% Black owned) [Sworn- affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp">www.dti.gov.za/economic empowerment/bee codes.jsp</a> .] |
| EME <sup>3</sup> | Sworn-Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard  |

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

#### 6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED

6.1 B-BBEE Status Level of Contribution: . = .......(maximum of 20 points)

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

#### 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

# (*Tick applicable box*)

| _` |     | •  | _ |
|----|-----|----|---|
|    | YES | NO |   |

#### 7.1.1 If yes, indicate:

- i) What percentage of the contract will be subcontracted.....%
- ii) The name of the sub-contractor.....
- iii) The B-BBEE status level of the sub-contractor......
- iv) Whether the sub-contractor is an EME or QSE

## (Tick applicable box)

| <u> </u> |     | ,  |  |
|----------|-----|----|--|
|          | YES | NO |  |

v) Specify, by ticking the appropriate box, if subcontracting with any of the enterprises below:

| An EME or QSE which is at last 51% owned by:                      | EME √ | QSE √ |
|---|-------|-------|
| Black people  |       |       |
| Black people who are youth  |       |       |
| Black people who are women  |       |       |
| Black people with disabilities                                    |       |       |
| Black people living in rural or underdeveloped areas or townships |       |       |
| Cooperative owned by black people                                 |       |       |
| Black people who are military veterans                            |       |       |
| OR  |       |       |
| Any EME   |       |       |
| Any QSE   |       |       |

| ٥.  | DECLARATION WITH REGARD TO COMPANY/FIRM   |
|-----|---|
| 8.1 | Name of company/firm:   |
| 8.2 | VAT registration number:  |
| 8.3 | Company registration number:  |
| 8.4 | TYPE OF COMPANY/ FIRM   |
|     | Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company (Pty) Limited [TICK APPLICABLE BOX]   |
| 8.5 | DESCRIBE PRINCIPAL BUSINESS ACTIVITIES  |
|     |   |
| 8.6 | COMPANY CLASSIFICATION  |
|     | <ul> <li>Manufacturer</li> <li>Supplier</li> <li>Professional service provider</li> <li>Other service providers, e.g. transporter, etc.</li> <li>[TICK APPLICABLE BOX]</li> </ul> |
| 8.7 | Total number of years the company/firm has been in business:  |
|     |   |

- 8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBEE status level of contribution of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 4.1 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have-
    - (a) disqualify the person from the bidding process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;

- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;
- (e) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (f) forward the matter for criminal prosecution.

| WITNESSES | SIGNATURE(S) OF BIDDERS(S) |
|-----------|----------------------------|
| 1         | DATE:                      |
| 2         | ADDRESS                    |
|           |                            |

### **SECTION 7**

#### PROTECTION OF PERSONAL INFORMATION

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFQ, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFQ and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFQ, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFQ (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities

in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFQ, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFQ and further confirming that they are aware of their rights in terms of Section 5 of POPIA

| respondents are required to provide consent below | Respondents are | required to | provide consent | t below: |
|---|-----------------|-------------|-----------------|----------|
|---|-----------------|-------------|-----------------|----------|

| YES NO |
|--------|
|--------|

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFQ is complete, accurate, not misleading, is up to date and may be updated where applicable.

| Signature of Respondent's authorised re | epresentative: |
|---|----------------|
|   |                |

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

# **SECTION 8:**

# TRANSNET GENERAL BID CONDITIONS

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#### 6 **DEFINITIONS**

Where the following words or phrases are used in this Agreement, such words or phrases shall have the meaning assigned thereto in this clause, except where the context clearly requires otherwise:

- 6.1 Bid shall mean a Respondent's tendered response / proposal to a Transnet RFP or RFQ;
- 6.2 **Bid Document(s)** shall mean a reference to a Request for Proposal or Request for Quotation;
- 6.3 Business Day shall mean any day other than a Saturday, Sunday or public holiday;
- 6.4 Goods shall mean the goods required by Transnet as specified in its Bid Document;
- 6.5 Parties shall mean Transnet and the Respondents to a Bid Document;
- **Respondent(s)** shall mean a respondent/bidder to a Bid Document; 6.6
- 6.7 RFP shall mean Request for Proposal;
- 6.8 **RFQ** shall mean Request for Quotation;
- 6.9 RFX shall mean RFP or RFQ, as the case may be;
- 6.10 **Services** shall mean the services required by Transnet as specified in its Bid Document;
- 6.11 **Service Provider or Supplier** shall mean the successful Respondent;
- 6.12 **Tax Invoice** shall mean the document as required by Section 20 of the Value-Added Tax Act, 89 of 1991, as may be amended from time to time;
- 6.13 **Transnet** shall mean Transnet SOC Ltd, a State Owned Company; and
- 6.14 **VAT** shall mean Value-Added Tax in terms of the Value-Added Tax Act, 89 of 1991, as may be amended from time to time.

#### 7 **GENERAL**

All Bid Documents and subsequent contracts and orders shall be subject to the following general conditions as laid down by Transnet and are to be strictly adhered to by any Respondent to this RFX.

#### 8 SUBMITTING OF BID DOCUMENTS

- 8.1 A Bid, which shall hereinafter include reference to an RFP or RFQ, shall be submitted to Transnet no later than the closing date and time specified in accordance with the directions issued in the Bid Documents. Late Bids will not be considered.
- 8.2 The Bid Documents must be completed in their entirety and Respondents are required to complete and submit their Bid submissions by uploading them into the system against each tender selected. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net.

#### 9 USE OF BID FORMS

Where special forms and/or formats are issued by Transnet for the submission of Bids, Respondents 9.1 are required to submit their Bids by completion of the appropriate sections on such official forms and/or formats and not in other forms and/or formats or documents bearing their own terms and conditions of contract. Non-compliance with this condition may result in the rejection of a Bid.

Respondent's Signature Date & Company Stamp

- 9.2 Respondents must note that the original Bid forms and/or formats must be completed for submission.
- 9.3 Only if insufficient space has been allocated to a particular response may a Respondent submit additional information under separate cover using the Company's letterhead. This must be duly crossreferenced in the RFX.

#### 10 BID FEES

A bid fee is not applicable. The Bid Documents may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> and may also be downloaded from the Transnet website at <a href="https://www.transnet.net">www.transnet.net</a> free of charge.

#### 11 VALIDITY PERIOD

- 11.1 The Respondents must hold their Bid valid for acceptance by Transnet at any time within the requested validity period after the closing date of the bid.
- 11.2 Respondents may be requested to extend their validity period for a specified additional period. In such instances, Respondents will not be allowed to change any aspect of their Bid, unless they are able to demonstrate that the proposed change/s is as a direct and unavoidable consequence of Transnet's extension of the validity period.

#### 12 SITE VISITS / BRIEFING SESSIONS

Respondents may be requested to attend a site visit or briefing session where it is necessary to view the site in order to prepare their Bids, or where Transnet deems it necessary to provide Respondents with further information to allow them to complete their Bids properly. Where such visits or sessions are indicated as compulsory in the RFX Document, Respondents are obliged to attend these meetings as failure to do so will result in their disqualification.

## 13 CLARIFICATION BEFORE THE CLOSING DATE

Should clarification be required on any aspect of the Bid before the closing date, the Respondent must upload questions onto the Transnet e-Tender Submission Portal or direct such queries to the contact person listed in the RFX Document in the stipulated manner.

#### 14 COMMUNICATION AFTER THE CLOSING DATE

After the closing date of a Bid (i.e. during the evaluation period) the Respondent may only communicate with the contact person listed in the RFX Document.

#### 15 UNAUTHORISED COMMUNICATION ABOUT BIDS

Respondents may at any time communicate with the contact person listed in the RFX Document on any matter relating to its Bid but, in the absence of written authority from the delegated individual (BEC chairperson), no communication on a question affecting the subject of a Bid shall take place between Respondents or other potential service providers or any member of the Bid Adjudication Committee or official of Transnet during the period between the closing date for the receipt of the Bid and the date of the notification of the successful Respondent(s). A Bid, in respect of which any such unauthorised communication has occurred, may be disqualified.

Respondent's Signature Date & Company Stamp

#### **16** RETURNABLE DOCUMENTS

All returnable documents listed in the RFX Documents must be submitted with Respondent's Bid. Failure to submit mandatory returnable schedules / documents will result in disqualification. Failure to submit other schedules / documents may result in disqualification.

#### 17 DEFAULTS BY RESPONDENTS

If the Respondent, after it has been notified of the acceptance of its Bid fails to:

- 17.1 enter into a formal contract when called upon to do so within such period as Transnet may specify; or
- 17.2 accept an order in terms of the Bid;
- 17.3 furnish satisfactory security when called upon to do so for the fulfilment of the contract; or
- 17.4 comply with any condition imposed by Transnet,

Transnet may, in any such case, without prejudice to any other legal remedy which it may have, proceed to accept any other Bid or, if it is necessary to do so, call for Bids afresh, and may recover from the defaulting Respondent any additional expense incurred by Transnet in calling for new offers or in accepting a less favourable offer.

#### **18** CURRENCY

All monetary amounts referred to in a Bid response must be in Rand, the currency of the Republic of South Africa [ZAR], save to the extent specifically permitted in the RFP.

## 19 PRICES SUBJECT TO CONFIRMATION

Prices which are quoted subject to confirmation will not be considered.

### 20 ALTERATIONS MADE BY THE RESPONDENT TO BID PRICES

All alterations made by the Respondent to its Bid price(s) prior to the submission of its Bid Documents must be done by deleting the incorrect figures and words where required and by inserting the correct figures and words against the items concerned. All such alterations must be initialled by the person who signs the Bid Documents. Failure to observe this requirement may result in the particular item(s) concerned being excluded in the matter of the award of the business.

### **21** EXCHANGE AND REMITTANCE

- 21.1 The Respondent should note that where the whole or a portion of the contract or order value is to be remitted overseas, Transnet shall, if requested to do so by the Supplier/Service Provider, effect payment overseas directly to the foreign principal or manufacturer of such percentage of the contract or order value as may be stipulated by the Respondent in its Bid Documents.
- 21.2 It is Transnet's preference to enter into Rand-based agreements. Transnet would request, therefore, that the Respondent give favourable consideration to obtaining forward exchange cover on the foreign currency portion of the Agreement at a cost that is acceptable to Transnet to protect itself against any currency rate fluctuation risks for the duration of any resulting contract or order.

Respondent's Signature Date & Company Stamp

- 21.3 The Respondent who desires to avail itself of the aforementioned facility must at the time of bidding furnish the information called for in the Exchange and Remittance section of the Bid Documents and also furnish full details of the principals or manufacturer to whom payment is to be made.
- 21.4 The South African Reserve Bank's approval is required before any foreign currency payments can be made to or on behalf of Respondents.
- 21.5 Transnet will not recognise any claim for adjustment of the order and/or contract price if the increase in price arises after the date on which the Goods/Services were to be delivered, as set out in the order and/or contract, or any subsequent agreement between the parties.
- 21.6 Transnet reserves the right to request a pro-forma invoice/tax invoice in order to ensure compliance with the contract and Value-Added Tax Act no. 89 of 1991 [VAT Act].

#### 22 ACCEPTANCE OF BID

- 22.1 Upon the acceptance of a Bid by Transnet, the parties shall be bound by these General Bid Conditions and any contractual terms and/or any schedule of "Special Conditions" or otherwise which form part of the Bid Documents.
- 22.2 Where the Respondent has been informed by Transnet of the acceptance of its Bid, an email communication that has been successfully sent to the Respondent shall be regarded as proof of delivery to the Respondent 1 day after the date of submission.

#### 23 NOTICE TO UNSUCCESSFUL RESPONDENTS

23.1 Unsuccessful Respondents shall be advised in writing that their Bids have not been accepted as soon as possible after the closing date of the Bid. On award of business to the successful Respondent all unsuccessful Respondents must be informed of the name of the successful Respondent and of the reason as to why their Bids had been unsuccessful.

#### 24 TERMS AND CONDITIONS OF CONTRACT

- 24.1 The Supplier/Service Provider shall adhere to the Terms and Conditions of Contract issued with the Bid Documents, together with any schedule of "Special Conditions" or otherwise which form part of the Bid Documents.
- 24.2 Should the Respondent find any conditions unacceptable, it should indicate which conditions are unacceptable and offer amendments/ alternatives by written submission on a company letterhead. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed amendments /alternative(s) are acceptable or otherwise, as the case may be. Respondents will be afforded an opportunity to withdraw an unacceptable deviation, failing which the respondent will be disqualified.

#### 25 CONTRACT DOCUMENTS

25.1 The contract documents will comprise these General Bid Conditions, the Terms and Conditions of Contract and any schedule of "Special Conditions" which form part of the Bid Documents.

Date & Company Stamp

- 25.2 The abovementioned documents together with the Respondent's Bid response will constitute the contract between the parties upon receipt by the Respondent of Transnet's letter of acceptance, subject to all additional amendments and/or special conditions thereto as agreed to by the parties.
- 25.3 Should Transnet inform the Respondent that a formal contract will be signed, the abovementioned documents together with the Respondent's Bid response [and, if any, its covering letter and any subsequent exchange of correspondence] as well as Transnet's Letter of Acceptance, shall constitute a binding contract until the final contract is signed.

#### 26 LAW GOVERNING CONTRACT

The law of the Republic of South Africa shall govern the contract created by the acceptance of a Bid. The domicilium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Respondent in its Bid at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. A foreign Respondent shall, therefore, state in its Bid the name of its authorised representative in the Republic of South Africa who is empowered to sign any contract which may be entered into in the event of its Bid being accepted and to act on its behalf in all matters relating to the contract.

#### **27** IDENTIFICATION

If the Respondent is a company, the full names of the directors shall be stated in the Bid. If the Respondent is a close corporation, the full names of the members shall be stated in the Bid. If the Respondent is a partnership or an individual trading under a trade name, the full names of the partners or of such individual, as the case may be, shall be furnished.

#### **28** RESPONDENT'S SAMPLES

- 28.1 If samples are required from Respondents, such samples shall be suitably marked with the Respondent's name and address, the Bid number and the Bid item number and must be despatched in time to reach the addressee as stipulated in the Bid Documents on or before the closing date of the Bid. Failure to submit samples by the due date may result in the rejection of a Bid.
- 28.2 Transnet reserves the right to retain samples furnished by Respondents in compliance with Bid conditions.
- 28.3 Payment will not be made for a successful Respondent's samples that may be retained by Transnet for the purpose of checking the quality and workmanship of Goods/Services delivered in execution of a contract.
- 28.4 If Transnet does not wish to retain unsuccessful Respondents' samples and the Respondents require their return, such samples may be collected by the Respondents at their own risk and cost.

#### 29 SECURITIES

29.1 The successful Respondent, when called upon to do so, shall provide security to the satisfaction of Transnet for the due fulfilment of a contract or order. Such security shall be in the form of a Deed of

Respondent's Signature Date & Company Stamp

- Suretyship [Deed of Suretyship] furnished by an approved bank, building society, insurance or guarantee corporation carrying on business in South Africa.
- 29.2 The security may be applied in whole or part at the discretion of Transnet to make good any loss or damage which Transnet may incur in consequence of a breach of the contract or any part thereof.
- 29.3 Such security, if required, shall be an amount which will be stipulated in the Bid Documents.
- 29.4 For the purpose of clause 29.129.1 above, Transnet will supply a Deed of Suretyship form to the successful Respondent for completion and no guarantee in any other form will be accepted. A copy of such form will be supplied to Respondents on request. For this purpose a Deed of Suretyship form will be provided which shall be completed and returned to Transnet or a designated official by the successful Respondent within 30 [thirty] calendar days from the date of the letter of acceptance. No payment will be made until the form, duly completed, is delivered to Transnet. Failure to return the Deed of Suretyship within the prescribed time shall, save where prior extension has been granted, entitle Transnet without notice to the Supplier/Service Provider to cancel the contract with immediate effect.
- 29.5 Additional costs incurred by Transnet necessitated by reason of default on the part of the Supplier/Service Provider in relation to the conditions of this clause 294 will be for the account of the Supplier/Service Provider.

#### 30 PRICE AND DELIVERY BASIS FOR GOODS

- 30.1 Unless otherwise specified in the Bid Documents, the prices quoted for Goods must be on a Delivered Duty Paid [latest ICC Incoterms] price basis in accordance with the terms and at the delivery point or points specified in Transnet's Bid Documents. Bids for supply on any other basis of delivery are liable to disqualification. The lead time for delivery stated by the Respondent must be inclusive of all non-working days or holidays, and of periods occupied in stocktaking or in effecting repairs to or overhauling plant, which would ordinarily occur within the delivery period given by the Respondent.
- 30.2 Respondents must furnish their Bid prices in the Price Schedule of the Bid Documents on the following basis:
  - a) Local Supplies Prices for Goods to be manufactured, produced or assembled in the Republic of South Africa, or imported supplies held in South Africa, to be quoted on a Delivered RSA named destination basis.
  - b) Imported Supplies Prices for Goods to be imported from all sources to be quoted on a Delivered Duty Paid [latest ICC Incoterms] basis, to end destination in South Africa, unless otherwise specified in the Bid Price Schedule.

## 31 EXPORT LICENCE

The award of a Bid for Goods to be imported may be subject to the issue of an export licence in the country of origin or supply. If required, the Supplier/Service Provider's manufacturer or forwarding agent shall be required to apply for such licence.

Respondent's Signature Date & Company Stamp

#### 32 QUALITY OF MATERIAL

Unless otherwise stipulated, the Goods offered shall be NEW i.e. in unused condition, neither second-hand nor reconditioned.

#### 33 DELETION OF ITEMS EXCLUDED FROM BID

The Respondent must delete items for which it has not tendered or for which the price has been included elsewhere in its Bid.

#### 34 **VALUE-ADDED TAX**

34.1 In respect of local supplies, i.e. Goods to be manufactured, produced or assembled in the Republic of South Africa, or imported supplies held or already in transit to South Africa, the prices quoted by the Respondent are to be inclusive of VAT which must be shown separately at the standard rate on the Tax Invoice.

#### 34.2 In respect of foreign Services rendered:

- a) the invoicing by a South African Service Provider on behalf of its foreign principal rendering such Service represents a Service rendered by the principal; and
- b) the Service Provider's Tax Invoice(s) for the local portion only [i.e. the "commission" for the Services rendered locally] must show the VAT separately.

#### 35 IMPORTANT NOTICE TO RESPONDENTS REGARDING PAYMENT

#### 35.1 Method of Payment

- The attention of the Respondent is directed to the Terms and Conditions of Contract which set a) out the conditions of payment on which Bid price(s) shall be based.
- b) However, in addition to the aforegoing the Respondent is invited to submit offers based on alternative methods of payment and/or financing proposals.
- c) The Respondent is required to give full particulars of the terms that will be applicable to its alternative offer(s) and the financial merits thereof will be evaluated and taken into consideration when the Bid is adjudicated.
- d) The Respondent must, therefore, in the first instance, tender strictly in accordance with clause 35.1 (a) above. Failure to comply with clause 35.1 (a) above may preclude a Bid from further consideration.

NOTE: The successful Respondent [the Supplier/Service Provider] shall, where applicable, be required to furnish a guarantee covering any advance payments.

## 35.2 Conditional Discount

Respondents offering prices which are subject to a conditional discount applicable for payment within a specific period are to note that the conditional period will be calculated as from the date of receipt by Transnet of the Supplier/Service Provider's month-end statement reflecting the relevant Tax Invoice(s) for payment purposes, provided the conditions of the order or contract have been fulfilled and the Tax Invoice is correct in all respects as referred to in the contract or order. Incomplete and/or

Respondent's Signature Date & Company Stamp incorrect Tax Invoices shall be returned and the conditional period will be recalculated from the date of receipt of the correct documentation.

#### **36** CONTRACT QUANTITIES AND DELIVERY REQUIREMENTS

#### 36.1 Contract Quantities

- a) It must be clearly understood that although Transnet does not bind itself to purchase a definitive quantity under any contract which may be entered into pursuant to this Bid, the successful Respondent nevertheless undertakes to supply against the contract such quantities as may be ordered against the contract, which orders are posted or delivered by hand or transmitted electronically on or before the expiry date of such contract.
- b) It is furthermore a condition that Transnet will not accept liability for any material/stocks specially ordered or carried by the Respondent with a view to meeting the requirements under any such contract.
- c) The estimated planned quantities likely to be ordered by Transnet per annum are furnished in relevant section of the Bid Documents. For avoidance of doubt the estimated quantities are estimates and Transnet reserves the right to order only those quantities sufficient for its operational requirements.

### 36.2 Delivery Period

a) Period Contracts and Fixed Quantity Requirements

It will be a condition of any resulting contract/order that the delivery period embodied therein will be governed by the provisions of the Terms and Conditions of Contract.

b) Progress Reports

The Supplier/Service Provider may be required to submit periodical progress reports with regard to the delivery of the Goods/Sees.

c) Emergency Demands as and when required

If, due to unforeseen circumstances, supplies of the Goods/Services covered by the Bid are required at short notice for immediate delivery, the Supplier/Service Provider will be given first right of refusal for such business. If it is unable to meet the desired critical delivery period, Transnet reserves the right to purchase such supplies as may be required to meet the emergency outside the contract if immediate delivery can be offered from any other source. The *Total or Partial Failure to Perform the Scope of Supply* section in the Terms and Conditions of Contract will not be applicable in these circumstances.

## 37 PLANS, DRAWINGS, DIAGRAMS, SPECIFICATIONS AND DOCUMENTS

# 37.1 Copyright

Copyright in plans, drawings, diagrams, specifications and documents compiled by the Supplier/Service Provider for the purpose of contract work shall be governed by the Intellectual Property Rights section in the Terms and Conditions of Contract.

37.2 Drawings and specifications

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In addition to what may be stated in any Bid Document, the Respondent should note that, unless notified to the contrary by Transnet or a designated official by means of an official amendment to the Bid Documents, it is required to tender for Goods/Services strictly in accordance with the drawings and/or specifications supplied by Transnet, notwithstanding that it may be aware that alterations or amendments to such drawings or specifications are contemplated by Transnet.

#### 37.3 Respondent's drawings

Drawings required to be submitted by the Respondent must be furnished before the closing time and date of the Bid. The non-receipt of such drawings by the appointed time may disqualify the Bid.

### 37.4 Foreign specifications

The Respondent quoting for Goods/Services in accordance with foreign specifications, other than British and American standards, is to submit translated copies of such specifications with the Bid. In the event of any departures or variations between the foreign specification(s) quoted in the Bid Documents, full details regarding such departures or variations must be furnished by the Respondent in a covering letter attached to the Bid. Non-compliance with this condition may result in disqualification.

#### 38 BIDS BY OR ON BEHALF OF FOREIGN RESPONDENTS

- Bids submitted by foreign principals may be forwarded directly by the principals or by its South African representative or agent to the designated official of Transnet according to whichever officer is specified in the Bid Documents.
- 38.2 In the case of a representative or agent, written proof must be submitted to the effect that such representative or agent has been duly authorised to act in that capacity by the principal. Failure to submit such authorisation by the representative or agent shall disqualify the Bid.
- 38.3 When legally authorised to prepare and submit Bids on behalf of their principals not domiciled in the Republic of South Africa, representatives or agents must compile the Bids in the names of such principals and sign them on behalf of the latter.
- South African representatives or agents of a successful foreign Respondent must when so required 38.4 enter into a formal contract in the name of their principals and must sign such contract on behalf of the latter. In every such case a legal Power of Attorney from their principals must be furnished to Transnet by the South African representative or agents authorising them to enter into and sign such contract.
  - a) Such Power of Attorney must comply with Rule 63 (Authentication of documents executed outside the Republic for use within the Republic) of the Uniform Rules of Court: Rules regulating the conduct of the proceedings of the several provincial and local divisions of the Supreme Court of South Africa.
  - b) The Power of Attorney must be signed by the principal under the same title as used in the Bid Documents.

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- c) If a Power of Attorney held by the South African representative or agent includes matters of a general nature besides provision for the entering into and signing of a contract with Transnet, a certified copy thereof should be furnished.
- d) The Power of Attorney must authorise the South African representative or agent to choose the domicilium citandi et executandi.
- 38.5 If payment is to be made in South Africa, the foreign Supplier/Service Provider [i.e. the principal, or its South African agent or representative], must notify Transnet in writing whether, for payment by electronic funds transfer [EFT]:
  - a) funds are to be transferred to the credit of the foreign Supplier/Service Provider's account at a bank in South Africa, in which case the name and branch of such bank shall be furnished; or
  - b) funds are to be transferred to the credit of its South African agent or representative, in which case the name and branch of such bank shall be furnished.
- 38.6 The attention of the Respondent is directed to clause 29 above [Securities] regarding the provision of security for the fulfilment of contracts and orders and the manner and form in which such security is to be furnished.

#### 39 DATABASE OF RESTRICTED SUPPLIERS

The process of restriction is used to exclude a company/person from conducting future business with Transnet and other organs of state for a specified period. No Bid shall be awarded to a Bidder whose name (or any of its members, directors, partners or trustees) appear on the Register of Tender Defaulters kept by National Treasury, or who have been placed on National Treasury's List of Restricted Suppliers. Transnet reserves the right to withdraw an award, or cancel a contract concluded with a Bidder should it be established, at any time, that a bidder has been restricted with National Treasury by another government institution.

## 40 CONFLICT WITH ISSUED RFX DOCUMENT

40.1 Should a conflict arise between these General Bid Conditions and the issued RFX document, the conditions stated in the RFX document shall prevail.

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