

PART C2: PRICING DATA

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C2.1 Pricing assumptions: Option G

C2.1.1 Pricing Instructions

- 1) The *Consultant* shall be paid under Option G (Term Service) for services performed.
- 2) The staff rates are the prices charged for staff and shall include for all the costs to the *Consultant*, including basic salary, any additional payments or benefits and social costs, overhead charges incurred as part of normal business operations including the cost of management, as well as payments to administrative, clerical and secretarial staff used to support professional and technical staff in general and not on a specific project only.
- 3) The total annual cost of employment of a person is the total amount borne by the *Consultant* in respect of the employment of such a person per year, calculated at the amounts applicable to such a person at the time when the services are rendered, including basic salary, or a nominal market related salary, fringe benefits not reflected in the basic salary, including normal annual bonus; *Employer's* contribution to medical aid; group life insurance premiums borne by the *Consultant*; the *Consultant's* contribution to a pension or provident fund; and all other benefits or allowances payable in terms of a letter of appointment, including any transportation allowance or company vehicle benefits, telephone and / or computer allowances, etc; and amounts payable in terms of an Act.
- 4) The hourly rates for salaried professional or technical staff (staff rate category D in Pricing Schedule) shall not exceed that payable to the professionally qualified person responsible for carrying out the service (staff rate category C in Pricing Schedule).
- 5) The hourly rates for salaried staff include all protective clothing and all standard equipment.
- 6) The staff rate for casual labour shall include the provision of all protective clothing.
- 7) Payment to a director or member not providing strategic guidance in planning and executing a project or performing quality management checks shall be paid under another relevant category.
- 8) The staff rates derived from the Pricing Schedule exclude value added tax.

C2.1.2 Expenses

- 1) A subsistence allowance is an amount intended to cover incidental costs incurred by reason of living away from home, such as the cost of meals, liquid refreshments, phone calls, internet access, laundry and job-related out of pocket expenses that are not paid for in terms of the contract.
- 2) A subsistence allowance may only be claimed in respect of each night that a staff member is away from home.
- 3) Travel expenses may only be claimed in respect of the cost of transportation of the Consultant's staff from their usual place of business to the jobsite and return from the jobsite to Consultant's usual place of business.
- 4) All air travel shall be in economy class on a scheduled airline.
- 5) Accommodation means a
 - a) bed and breakfast.
 - b) guest house;
 - c) self catering; or
 - d) hotel having a star rating of 1, 2 or 3as defined by the Tourism Grading Council of South Africa (see www.tourismgrading.co.za).

Note: A lodge, country house or 4 star or higher star rated hotel is not accommodation. Any stay in such a facility cannot be claimed as an expense.

- 6) Breakfast not included in accommodation is not an expense as it falls under the subsistence allowance.
- 7) A hired car means a motor vehicle having an engine capacity of not more than 1600cc.

Note: A hired car having an engine capacity greater than 1600cc is not a hired car and cannot be claimed as an expense.

| Staff Categories | |
|------------------|--|
| A | In respect of a private consulting practice in engineering, shall mean a top practitioner whose expertise and relevant experience is nationally or internationally recognised and who provides advice at a level of specialisation where such advice is recognised as that of an expert. |
| B | In respect of a private consulting practice in engineering, shall mean a partner, a sole proprietor, a director, or a member who, jointly or severally with other partners, co-directors or co-members, bears the risks of the business, takes full responsibility for the liabilities of such practice, whose level of expertise and relevant experience is commensurate with the position, performs work of a conceptual nature in engineering design and development, provides strategic guidance in planning and executing a project and/or carries responsibility for quality management pertaining to a project. |
| C | In respect of a private consulting practice in engineering, shall mean all salaried professional staff with adequate expertise and relevant experience performing work of an engineering nature and who carry the direct technical responsibility for one or more specific activities related to a project. A person referred to in Categories A or B may also fall in this category if such person performs work of an engineering nature at this level |
| D | In respect of a private consulting practice in engineering, shall mean all other salaried technical staff with adequate expertise and relevant experience performing work of an engineering nature with direction and control provided by any person contemplated in categories A, B or C. |

C2.2 Pricing Schedule

The *staff rates* are:

| ITEM NO | KEY RESOURCE TYPE | RESOURCE CATEGORY | EMPLOYER'S ESTIMATED HOURS | BIDDER'S RATE/HR | BIDDER'S PROPOSED HOURS |
|---------|--|-------------------|----------------------------|------------------|-------------------------|
| 1 | Project Manager | C | 476 | | |
| 2 | Project Administrator | D | 324 | | |
| 3 | Project Finance Specialist/ Commercial Specialist | C | 356 | | |
| 4 | Legal Specialist | C | 356 | | |
| 5 | Process Engineer | C | 956 | | |
| | | | | | |
| 6 | Other Resources (Bidder to propose) | | | | |
| 6.1 | | | | | |
| 6.2 | | | | | |
| 6.3 | | | | | |
| | | | | | |
| | | | | | |

Note:

¹The *Employer's* estimated hours are intended to be used for evaluation purposes **only**.

²Bidders are to indicate any other additional resources that would be required to fully execute the Study as per the Works Information.

The *expenses* are in an event of a compensation event:

| Category | | Basis of expense, excluding VAT | Applicable parameter |
|----------|---|---------------------------------|----------------------|
| 1 | Subsistence allowance | Amount per day | |
| 2 | Private car or MPV | | |
| 2.1 | Engine capacity less than or equal to 1600 cc | Cost per km in Rands | R /km |
| 2.2 | Engine capacity greater than 1600 cc | Cost per km in Rands | R /km |