

Transnet Freight Rail

an Operating Division of **TRANSNET SOC LTD**

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

REQUEST FOR PROPOSAL [RFP] [GOODS/SERVICES]

SUPPLY AND DELIVERY OF RECOVERY (TRACK BULLDOZERS, EXCAVATORS AND LOW BED TRAILER) EQUIPMENT WITH A FULL MANAGED MAINTENANCE FOR A PERIOD OF ONCE OFF.

RFP NUMBER HOAC-HO-51865

ISSUE DATE: 10 October 2025

CLOSING DATE: 10 November 2025

CLOSING TIME: 14:00PM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

SUBMISSION TO: Transnet e-tender submission portal – see SBD 1 for details

SCHEDULE OF BID DOCUMENTS

Sect	ion No Pa	age
SECT	TON 1: SBD1 FORM	4
PART	A	4
PART	В	5
SECT	TON 2 : NOTICE TO BIDDERS	6
1	INVITATION TO BID	6
2	FORMAL BRIEFING	7
3	PROPOSAL SUBMISSION	7
4	RFP INSTRUCTIONS	8
5	JOINT VENTURES OR CONSORTIUMS	8
6	CONFIDENTIALITY	9
7	COMPLIANCE	9
8	EMPLOYMENT EQUITY ACT	9
9	DISCLAIMERS	9
10	LEGAL REVIEW	10
11	SECURITY CLEARANCE	10
	NSNET URGES ITS CLIENTS, SUPPLIERS AND THE GENERAL PUBLIC TO REPORT ANY FRAUD OR CORRUPT	
SECT	TON 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS	12
1	BACKGROUND	12
2	EXECUTIVE OVERVIEW	12
3	SCOPE OF REQUIREMENTS	13
4	GREEN ECONOMY / CARBON FOOTPRINT	16
5	GENERAL SERVICE PROVIDER OBLIGATIONS	16
6	EVALUATION METHODOLOGY	16
	NSNET WILL UTILIZE THE FOLLOWING METHODOLOGY AND CRITERIA IN SELECTING A PREFERRED SERV VIDER, IF SO REQUIRED:	
1.	DISCLOSURE OF CONTRACT INFORMATION	23
PRIC	ES TENDERED	23
JOHA	NNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS	23
DOM	ESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)	24
2.	PRICE REVIEW	24
3.	"AS AND WHEN REQUIRED" CONTRACTS	25
4.	RETURN OF SURPLUS GOODS	25
5.	MANUFACTURERS	25
6.	INSPECTION DETAILS	26
7.	IMPORTED CONTENT	26
8.	EXCHANGE AND REMITTANCE	26
9.	EXPORT CREDIT AGENCY SUPPORTED FINANCE	
10.	NATIONAL RAILWAY SAFETY REGULATOR ACT	
11.	SERVICE LEVELS	27

12.	TOTAL COST OF OWNERSHIP AND CONTINUOUS IMPROVEMENT INITIATIVES	28
13.	RISK	28
SECTION	N 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS	30
SECTION	N 6: RFQ DECLARATION CERTIFICATE OF ACQUAINTANCE & BREACH OF LAW FORM WITH RFP	35
SECTION	N 7: RFP DECLARATION AND BREACH OF LAW FORM	36
SECTION	N 8: RFP CLARIFICATION REQUEST FORM	40
SECTION	N 9 : SPECIFIC GOALS POINTS CLAIM FORM	41
SECTION	N 10: JOB-CREATION SCHEDULE	47
SECTION	N 11: SBD 5	49
SECTION	N 12: PROTECTION OF PERSONAL INFORMATION	52

RFP ANNEXURES:

- ANNEXURE A SPECIFICATION (SCOPE OF WORK)
- ANNEXURE B Category A Step 1 & Step 2 TECHNICAL EVALUATION CRITERIA (BULLDZOERS)
- ANNEXURE C Category A Step 1 & Step 2 -TECHNICAL EVALUATION CRITERIA (EXCAVATORS & LOW BED TRAILER)
- ANNEXURE D TECHNICAL SCORING MATRIX (Category A & Category B)
- ANNEXURE E HEALTH AND SAFETY
- ANNEXURE F RISK MANAGEMENT ASSISMENT
- ANNEXURE G- TRANSNET'S GENERAL BID CONDITIONS
- ANNEXURE H- TRANSNET'S SUPPLIER INTEGRITY PACT
- ANNEXURE I- NON-DISCLOSURE AGREEMENT
- ANNEXURE J SUPPLIER DECLARATION FORM

Respondent's Signature

Date & Company Stamp

SUPPLY AND DELIVERY OF RECOVERY (TRACK BULLDOZERS, EXCAVATORS AND LOW BED TRAILER) EQUIPMENT WITH A FULL MANAGED MAINTENANCE FOR A PERIOD OF ONCE OFF

SECTION 1: SBD1 FORM

PART A

INVITATION TO BID									
YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET FREIGHT RAIL, A DIVISION TRANSNET SOC LTD									
BID NUMBER:	HOAC-HC 51865	-	ISSUE DATE:	10 OCTOBER 2025	CLOSING DATE:	10 NOVEMBE	R2025	CLOSING TIME:	14:00PM
DESCRIPTION				VERY OF RECO					
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BIDDING PROCI	EDURE / TE	ECHN	ICAL EN	IQUIRIES MAY BE	DIRECTED T	0:			
CONTACT PERS	SON	Emi	manuel	Moriri					
TELEPHONE NU	JMBER	N/A	L						
FACSIMILE NUM	1BER	N/A	L						
E-MAIL ADDRES		Emi	manuel	.Moriri@Transn	et.net				
SUPPLIER INFO	RMATION								
NAME OF BIDDE	ER	 							
POSTAL ADDRE	SS								
STREET ADDRE	SS			1					
TELEPHONE NU	JMBER	COD)E			NUMBER			
CELLPHONE NU	JMBER	 		1				<u> </u>	
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SUPPLIER COM	PLIANCE		•						
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If Yes, Who was the Certificate issued b									
AN ACCOUNTING OFFICER AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)			CA)						
AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)		A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)							
		☐ A REGISTERED AUDITOR							
AND NAME THE APPLICABLE IN THE TICK			NAME:						
BOX		-\ <i>(-:</i>	1/55/-	"IO A TION: OFFE		(ODA) 45512 11	UT (505	F1450 0 00	E.) 14/27 77
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED FOR PURPOSES OF COMPLIANCE WITH THE B-BBEE ACT]									

Respondent's Signature

Date & Company Stamp

REF SOL THE	ARE YOU THE CREDITED PRESENTATIVE IN JTH AFRICA FOR E GOODS /SERVICES DRKS OFFERED?	☐Yes ☐No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER QUESTIONAIRE BELOW]	
Sign	ature of the Bidder		Date:		
QUI	ESTIONNAIRE TO BIDD	ING FOREIGN SUPPLIERS			
IS T	HE BIDDER A RESIDEN	NT OF THE REPUBLIC OF SOUTH A	FRICA (RSA)?	☐ YES ☐ NO	
DOE	ES THE BIDDER HAVE	A BRANCH IN THE RSA?		☐ YES ☐ NO	
DOE	ES THE BIDDER HAVE	A PERMANENT ESTABLISHMENT IN	N THE RSA?	☐ YES ☐ NO	
DO	ES THE BIDDER HAVE	ANY SOURCE OF INCOME IN THE F	RSA?	☐ YES ☐ NO	
STA	THE ANSWER IS "NO" TATUS SYSTEM PIN COLOW.	TO ALL OF THE ABOVE, THEN IT IS DE FROM THE SOUTH AFRICAN	S NOT A REQUIREMENT TO REGIST REVENUE SERVICE (SARS) AND IF	ER FOR A TAX COMPLIANCE NOT REGISTER AS PER 1.3	
		_	ART B DITIONS FOR BIDDING		
1.	TAX COMPLIANCE RE	QUIREMENTS			
1.1	BIDDERS MUST ENS	URE COMPLIANCE WITH THEIR TAX	X OBLIGATIONS.		
1.2	1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.				
1.3	1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.				
1.4	BIDDERS MAY ALSO	SUBMIT A PRINTED TCS CERTIFICA	ATE TOGETHER WITH THE BID.		
1.5	I.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PART MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.				
1.6	1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.				
1.7	BEEN ESTABLISHED TO VERIFICATION OF CER	CENTRALLY ADMINISTER SUPPLIER	ONAL TREASURY'S CENTRAL SUPPLIER INFORMATION FOR ALL ORGANS OF ST NLY FOREIGN SUPPLIERS WITH NO LOC THTTPS://SECURE.CSD.GOV.ZA/.	ATE AND FACILITATE THE	
	NB: FAILURE TO PRO	VIDE / OR COMPLY WITH ANY OF 1	THE ABOVE PARTICULARS MAY REM	IDER THE BID INVALID.	
	SIGNATURE OF BI	DDER:			
	CAPACITY UNDER	WHICH THIS BID IS SIGNED:			
	(Proof of authority m	nust be submitted e.g. company	resolution)		
	DATE:				

SECTION 2: NOTICE TO BIDDERS

1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	SUPPLY AND DELIVERY OF RECOVERY (TRACK BULLDOZERS, EXCAVATORS AND LOW BED TRAILER) EQUIPMENT WITH A FULL MANAGED MAINTENANCE FOR A PERIOD OF ONCE OFF				
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.				
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at www.etenders.gov.za free of charge.				
	To download RFP and Annexures:				
	 Click on "Tender Opportunities"; 				
	 Select "Advertised Tenders"; 				
	In the "Department" box, select Transnet SOC Ltd.				
	Once the tender has been in the list, click on the 'Tender documents" tab and process to download all uploaded documents.				
	The RFP may also be downloaded from the Transnet Portal at https://transnetetenders.azurewebsites.net (
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person state in the SBD 1 form				
	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.				
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.				
BRIEFING SESSION	NO Briefing Session				
CLOSING DATE	10 NOVEMBER 2025				
	Bidders must ensure that bids are uploaded timeously onto the system.				
	Generally, if a bid is late, it will not be accepted for consideration.				
	Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.				
	Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.				

VALIDITY PERIOD

180 Business Days from Closing Date (29.05.2026)

Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.

Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.

With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 10.12

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

2 FORMAL BRIEFING

A formal briefing session <u>will not be held</u> but should Respondents have specific queries they should email these to the Transnet employee(s) indicated in paragraph 6 *[Communication]* below:

3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
 - a) Log on to the Transnet eTenders management platform website/ Portal (transnetetenders.azurewebsites.net)
 - b) Click on "ADVERTISED TENDERS" to view advertised tenders;
 - c) Click on "SIGN IN/REGISTER –to register new bidder information and ensure that all mandatory information is completed) OR;
 - d) to sign in if already registered;
 - e) Toggle (click to switch) the "Log an Intent" button to submit a bid;
 - f) Submit bid documents by uploading them into the system against each tender selected.
 - g) Respondents are to submit bid documents by uploading them onto the Transnet system against each tender selected. A Bidder can upload 30mb per upload and multiple uploads are permitted.
 - h) Bidders should ensure that electronic bid submissions are submitted at least a day before the closing date and bidders should not wait for the last hour before the deadline to submit. This is to enable them to timeously address issues which they may encounter due to internet speed, bandwidth or the size of the number of uploads being submitted. Transnet will not be held liable for any challenges experienced by bidders as a result of their own technical challenges.
 - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net
 - j) Each company must register its own profile using its company details and use the corresponding registered profile to log an intent to bid as well as submitting any bid.
 - k) Transnet will not accept a bid or will disqualify a bidder who submits a bid in the Transnet e-tender submission through another bidders'/Company's profile. In other words, each bidder must register the

- intent to bid and submit its bid through its own profile under the same company name that will eventually bid for the tender. No company shall submit a bid on behalf of another company regardless of the company being a subsidiary or holding company.
- I) In case of a Joint Venture, any of the parties/companies to the Joint Venture may use its registered profile to submit a bid on behalf of the Joint Venture.
- m) A detailed bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 12 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

 Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

Respondent's Signature

COMMUNICATION (CLARIFICATIONS AND COMPLAINTS)

- For specific clarification relating to this RFP, an RFP Clarification Request Form should be submitted to [**Emmanuel Moriri**] before 16:00pm **on 31 October 2025**, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 5.2 Specific complaints relating to this RFP before or after the closing date should be formally submitted by emailing to groupscmcomplaints@transnet.net. Once the complaint has been submitted, the Transnet SCM Complaints office will acknowledge your complaint and send you a complaint form for completion.
- 5.3 After the closing date of the RFP, a Respondent may only communicate with the name of delegated individual (BEC chairperson), at email Emmanuel.Moriri@Transnet.net on any matter relating to its RFP Proposal.
- 5.4 Respondents are to note that changes to its submission will not be considered after the closing date.
- 5.5 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 5.6 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 5.7 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

6 CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

7 COMPLIANCE

The successful Respondent [hereinafter referred to as the [**Supplier**] shall be in full and complete compliance with any and all applicable laws and regulations.

8 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

9 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 9.1 modify the RFP's Goods/Services;
- 9.2 award a contract in connection with this Proposal at any time after the RFP's closing date;

- 9.3 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP:
- 9.4 split the award of the contract between more than one Supplier/Service provider, as may be explicitly articulated in the conditions or objective criteria to this RFP;
- 9.5 cancel the bid process;
- 9.6 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 9.7 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 9.8 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 9.9 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 9.10 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury etender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

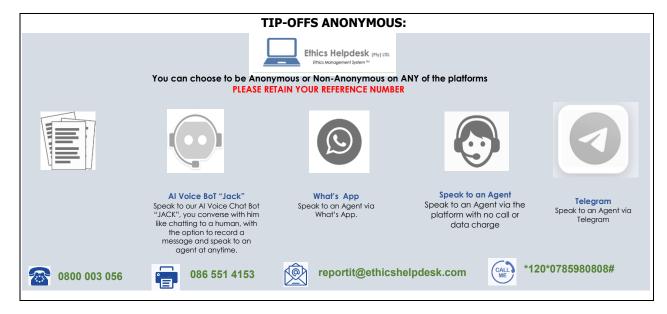
10 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

11 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

TRANSNET URGES ITS CLIENTS, SUPPLIERS AND THE GENERAL PUBLIC TO REPORT ANY FRAUD OR CORRUPTION TO



SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

1 BACKGROUND

Transnet Freight Rail (TFR) is a division of Transnet, South Africa's state-owned freight transport and logistics company. Its main role is to manage and operate the freight rail services in South Africa. TFR is divided into Coal, Iron Ore, MMC, Manganese, ABL/CAB and SAC business units (BU's). The 6 BU's are responsible for transporting a variety of goods across the country, ranging from minerals, coal, and agricultural products, among others. All the 6 TFR BU's are responsible for moving specified tonnages yearly, taking the 2022/2023 FY target was 202mtpa and only achieved 149 Mtpa. In the 2023/2024 FY, TFR target was 194mtpa and only 151mtpa was achieved.

TFR did not meet the specified target due to various factors including derailment, cable theft, network, locomotive failure, among other operational disruptions. For this project, the focus will be on improving Transnet Engineering (TE) response time during derailment recovery. In TFR, derailment refers to the situation where a train goes off its rail tracks. This can happen due to a variety of factors, such as track defects, equipment failure, or human error, and it often leads to significant disruptions and potential hazards which leads to loss of tonnages due to downtime experienced. When derailment occurs, rail operations on the affected section need to be stopped until the incident is investigated, cleared and track restored to operational standard. On the clearance, TFR is depended on TE to deploy the breakdown (recovery) equipment(s) to the site and clear the rolling stock on the derailment section, which then allows Rail Network Construction (RNC) to restore the track and open the line.

2 EXECUTIVE OVERVIEW

Whereas Transnet is seeking a partner(s) to provide solutions for its supply and delivery of Recovery (Track bulldozers, Excavators and Low Bed Trailer) equipment with a full managed maintenance for a period of once off, it also seeks to improve its current processes for providing these Goods/Services to its end user community throughout its locations.

The selected Supplier/Service provider(s) must share in the mission and business objectives of Transnet. These mutual goals will be met by meeting contractual requirements and new challenges in an environment of teamwork, joint participation, flexibility, innovation and open communications. In this spirit of partnership, Transnet and its Supplier/Service provider(s) will study the current ways they do business to enhance current practices and support processes and systems. Such a partnership will allow Transnet to reach higher levels of quality, service and profitability.

Specifically, Transnet seeks to benefit from this partnership in the following ways:

- **2.1** Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Supplier/Service provider's economies of scale and streamlined service processes.
- **2.2** Transnet must achieve appropriate availability that meets user needs while reducing costs for both Transnet and the chosen Supplier/Service provider(s).
- **2.3** Transnet must receive proactive improvements from the Supplier/Service provider with respect to supply/provision of Goods/Services and related processes.
- **2.4** Transnet's overall competitive advantage must be strengthened by the chosen Supplier/Service provider's leading edge technology and service delivery systems.

- **2.5** Transnet end users must be able to rely on the chosen Supplier/Service provider's personnel for service enquiries, recommendations and substitutions.
- **2.6** Transnet must reduce costs by streamlining its acquisition of Goods/Services, including managed service processes on a Group basis.

3 SCOPE OF REQUIREMENTS

The scope of the project is to supply and deliver already customised recovery track bulldozers and the off the shelve excavators and lowbed trailers as per the specification in Annexure A with 10 000hours/10 years fully managed maintenance plan to minimize disruption to operation and ensure prompt recovery during derailment.

Equipment	Quantity	Key Deliverables
Customised Recovery Track Bulldozer	8	Refer to the specifications attached to this document.
Recovery Excavators (20ton)	6	Refer to the specifications attached to this document.
Lowbed Trailers (80 ton)	3	Refer to the specifications attached to this document.

The off-shelf equipment should be delivered in 6 months within the current financial year and the equipment that requires customisation should be delivered before the end of the financial year 2027/28. Transnet reserve the right to withdraw the contract at no cost provided the contractor fails to deliver the first track bulldozer within the specified time frame. Table below indicate the high-level project deliverables.

High Level Project Deliverables	Duration	Year
1. Procurement of excavators and lowbed trailers Manufacturing excavators and lowbed trailers Delivery, Pretesting and commissioning of all 6 excavators and 3 lowbed trailers	4 months 2 months	Year 1
2. Procurement of track bulldozers Design reviews and design freeze Manufacturing and development of the first track bulldozer Delivery and pretesting of the first track bulldozer.		2 months 5 months 3 Months
Manufacturing all track bulldozers Pretesting and commissioning Handover of all track bulldozers	7 months 3 Months 2 Months	Year 2

NB: Fully managed maintenance plan refers to a comprehensive service agreement where the equipment supplier takes full responsibility for the maintenance servicing of the equipment and breakdown repairs over a set period or hours on site inclusive of predicting equipment component potential failures.

3.1 The requirement (Scope of Work)

3.1.1 Recovery Track Bulldozers

The recovery track bulldozers are used in a derailment site to lift or pull the wagons away from the rail track if the wagon is damaged. And if the wagon can still be used, the track bulldozers assist in putting the wagon back on track. Normally the track bulldozers are operated in pairs of 2 depending on each scenario to pull the rolling stock. The technical requirement for the track bulldozers is outlined in the attached specification in **Annexure A**:

3.1.2 Recovery Excavators and Lowbed Trailers

The excavators are used in a derailment site to put back the commodity into the wagon in case of a spillage and to offload the commodity from the derailed wagon in a case where the wagon is totally damaged. The lowbed trailers will be used to transport excavators and track bulldozers via road. The technical requirements for excavators and lowbed trailers are as per the attached specification in **Annexure A**:

- The excavators, low bed trailer and track bulldozers should be easy to maintain and the spares
 parts should be available for maintenance and sustainability with a proven local technical
 support availability.
- The excavators, low bed trailer and track bulldozers must come with 10 000 hours/ 10-year maintenance plan whichever comes first.
- The excavators, low bed trailer and track-track bulldozers must be able to operate and withstand all weather conditions.

The recovery equipment to be delivered should comply to the following but not limited to regulatory requirements and standards:

- **Code of Practice 29 (COP29):** The code pertains to the safe management of lifting equipment and requirements with regard to the procurement of the lifting equipment which must be complied with (section 17).
- Occupational Health and Safety, Act no 85 of 1993 and regulation: (Driven Machinery Regulation section 18). The regulation pertains to the requirements and management of the lifting equipment.
- **Railway Safety Regulator (RSR):** Promote safe railway operations through appropriate support, monitoring, and enforcement guided by an enabling regulatory framework.
- SANS 1395:1 Road Transport Management Systems (RTMS) standard stipulates
 requirements for the implementation of a management system that demonstrates
 compliance with Road Traffic Regulations and contributes to preserving road infrastructure,
 improving road safety, ensuring driver health and wellness, and improving productivity.
- SAE J397 OCT95, SAE J1040 MAY94, ISO 3164:1995, ISO 3471:1994 for rollover protection.
- SAE J231 JAN81, ISO 3449:1992 for falling object protection.
- SAE J1026 APR90, ISO 10265:1998 for brakes standard.
- ANSI/SAE J1166 MAY90: standard for noise levels

NB: The appointed bidder is further expected to identify all environmental related standard, regulatory and approvals applicable to the proposed project and ensure that these are obtained from the relevant competent authorities.

The following documents are mandatory returnable documents and if not submitted by the closing date, the bidders proposal will be rendered invalid.

- Pricing schedule that outlines the individual costs associated with different components of the project, such as cost of modifications and cost of delivery.
- Delivery schedule that outlines the delivery lead times with start and end date for the customised track bulldozers and the off the shelve excavators and lowbed trailers.
- Full managed maintenance cost.

3.2 FUNCTIONAL REQUIREMENTS

Transnet Freight Rail seeks to acquire excavators; lowbed trailers and track bulldozers that are compliant with the specifications. The recovery equipment should further comply with various regulations, safety standards and operational guidelines.

3.3 PERFORMANCE REQUIRMENTS

The preferred bidder or bidders will be expected to supply the full functional units of customised recovery track bulldozers, excavators and lowbed trailers as per the specifications.

3.4 IMPLEMENTATION REQUIREMENTS

Once the contract has been awarded to the successful bidder, it is imperative that a kick off meeting is held within 7 working days of awarding. The awarded bidder will be required to implement the following:

- Conduct pretest after equipment manufacturing to validate equipment performance.
- Conduct acceptance field test of the complete units of the track bulldozers at Transnet site during commissioning.
- The bidder shall conduct training on the operation and maintenance of recovery equipment to Transnet employees.
- Sign off a fully managed maintenance agreement with Transnet according to the scope and requirements of the project.

3.5 Evaluation Criteria

The evaluation for this project will be a paper exercise to select the best bidder where the compliance to the technical requirements in the specifications will be evaluated in the form of submissions of required documentation (e.g. drawings, data sheet etc). The awarded bidder should conduct a pretest for equipment performance to validate compliance to the technical requirements as per the specification.

The evaluation criteria are split into 2 categories as follows.

- Category A is for the procurement of modified recovery track bulldozers.
- Category B is for the procurement of the recovery excavators and lowbed trailers that are off the shelve.

Each category consists of 2 stage evaluations; bidders must obtain a minimum of 75% in the mandatory technical evaluation stage (Stage 1) to be eligible for stage 2 (functional evaluation) where bidders should obtain a minimum of 60%. Failure to meet this minimum mandatory threshold will result in disqualification. Refer to the attached Annexure B and Annexure C - Category A and Category B for step 1 and step 2 respectively for evaluation criteria.

> Split Award Guidelines

- All bidders will be evaluated for both Category A and Category B.
- If one bidder qualifies for both categories, that bidder will be considered for award in both. And ,if bidder fails to meet the requirements for either categories A or B the bidders will be considered for award in the category they qualify for. This approach ensures fair opportunity and maximizes supplier participation while maintaining strict adherence to technical and functional requirements.

4 GREEN ECONOMY / CARBON FOOTPRINT

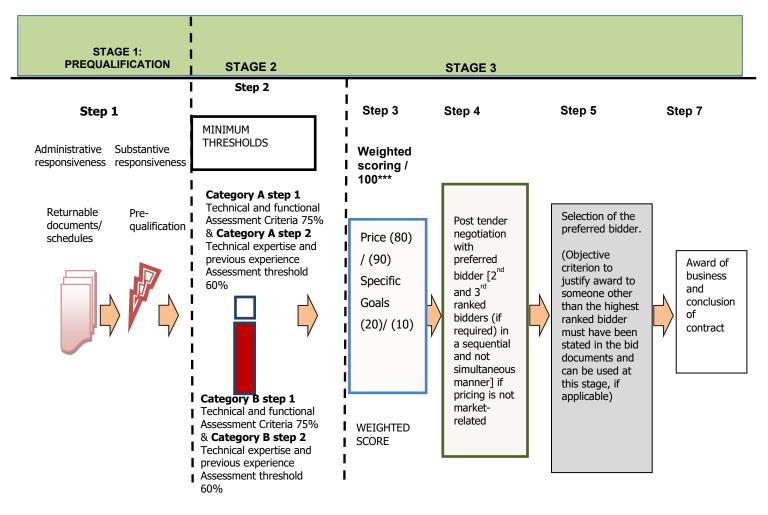
Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.*

5 GENERAL SERVICE PROVIDER OBLIGATIONS

- **5.1** The Service provider shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- **5.2** The Service provider must comply with the requirements stated in this RFP.

6 EVALUATION METHODOLOGY

Transnet Will Utilize The Following Methodology And Criteria In Selecting A Preferred Service Provider, If So Required:



Respondent's Signature

NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

6.1 STEP ONE: Test for Administrative and Substantive Responsiveness

The test for administrative responsiveness will include the following:

Administrative & Substantive responsiveness check	RFP Reference
Whether the Bid has been lodged on time	Section 1 paragraph 3
Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
Verify the validity of all returnable documents	Section 5
Verify if the Bid document has been duly signed by the authorised respondent	All sections
Whether any general and legislation qualification criteria set by Transnet, have been met	All sections
Whether the Bid contains a priced offer	Section 4 - Quotation Form
Whether the Bid materially complies with the scope and/or specification given	All Sections
Entity's financial stability	

The test for administrative & substantive responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

6.2 STEP TWO: Minimum Threshold 75% points for Technical Assessment Criteria

Failure to achieve the 75% threshold will lead to disqualification and will not progress to the next stage of the evaluation The test for the Technical and Functional threshold is attached as **Annexure B** (Technical Evaluation Criteria) Category A step 1 and step 2. And **Annexure C** (Technical Evaluation Criteria) Category B step 1 and step 2. Bidders will be scored according to attached **Annexure D** (Technical scoring matrix).

The test for the technical and functional threshold for **Category A Step 1 (Track Bulldozers)** will include the following:

Technical Evaluation Criteria:	Points Weightings
Technical Functionality:	
Track Bulldozer Design and Functionality	60%
 Fully Managed Equipment Maintenance plan (planned and unplanned maintenance) 	40%
Total Weighting:	100%
Minimum qualifying score required:	75%

The test for the technical expertise and previous experience threshold for **Category A Step 2 (Track Bulldozers)** will include the following:

Technical Evaluation Criteria:	Points Weightings
Training Capability and Capacity	20%
Company's previous work experience with similar scope	15%
Capability, knowledge and individual experience of key personnel involved in project.	30%
Delivery period	35%
Total Weighting:	100%
Minimum qualifying score required:	60%

The test for the technical and Functional threshold for **Category B Step 1 (Excavators and Lowbed)** will include the following:

Technical Evaluation Criteria:	Points Weightings
Delivery Lead Times	60%
 Fully Managed Equipment Maintenance plan (planned and unplanned maintenance) 	40%
Total Weighting:	100%
Minimum qualifying score required:	75%

The test for the technical expertise and previous experience threshold for **Category B Step 2 (Excavators and Lowbed)** will include the following:

Technical Evaluation Criteria:	Points Weightings
Training Capability and Capacity	25%
Company's previous work experience with similar scope	15%
Capability, knowledge and individual experience of key personnel involved in project.	25%
Equipment Compatibility	35%
Total Weighting:	100%
Minimum qualifying score required:	60%

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Two] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

6.3 STEP THREE Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 90 points]:

Evaluation Criteria	RFP Reference
Commercial offer	Section 4

Transnet will utilise the following formula in its evaluation of Price:

$$\text{PS} = 80 \left(1 - \frac{\text{Pt-Pmin}}{\text{Pmin}}\right) \text{OR PS} = 90 \left(1 - \frac{\text{Pt-Pmin}}{\text{Pmin}}\right)$$

Where:

Ps=Score for the Bid under considerationPt=Price of Bid under considerationPmin=Price of lowest acceptable Bid

- b) **Specific Goals** [Weighted score 20 / 10 point]
 - Specific goals preference points claim form
 - Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 4.1 of the specific goals Claim Form.

6.4 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Category A step 1 and step 2 (Track Bulldozers)

Thresholds	Minimum Threshold
Technical / functionality (Track Bulldozers Design and Fully managed equipment maintenance plan)	75%
Technical / functionality (Technical expertise and previous experience)	60%

Category B step 1 and step 2 (Excavators and Lowbed)

Thresholds	Minimum Threshold
Technical / functionality (Excavators and Lowbed) Delivery lead time	60%
Technical / functionality (Technical expertise and previous experience)	75%

Evaluation Criteria	Final Weighted Scores
Price	80 / 90
Specific goals - Scorecard	20 / 10
TOTAL SCORE:	100

6.5 STEP FOUR: Price Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
 - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
 - o negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

6.6 STEP FIVE: Objective Criteria (if applicable)

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- Skills Transfer and Capacity Building for Transnet;
- Impact on Transnet's Return On Investment;
- Rotation of Suppliers to promote opportunities for other suppliers, by overlooking a supplier that has been awarded business repeatedly overtime in order to benefit other suppliers in the market;
- the bidder:
- is undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- can, as necessary and in relation to the proposed contract, demonstrate that he or she possesses the
 professional and technical qualifications, professional and technical competence, financial resources,
 equipment and other physical facilities, managerial capability, reliability, experience and reputation,
 expertise and the personnel, to perform the contract,
- has the legal capacity to enter into the contract
- is insolvent, in receivership, under Business Rescue as provided for in chapter 6 of the Companies Act, 2008, bankrupt or being wound up, has his affairs administered by a court or a judicial officer, has suspended his business activities, or is subject to legal proceedings in respect of any of the foregoing,
- complies with the legal requirements, if any, stated in the tender data and
- is able, in the option of the employer to perform the contract free of conflicts of interest.

6.7 STEP SIX: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s). where applicable.
- Alternatively, acceptance of a letter of award by the Successful Respondent. will constitute the final contract read together with their RFQ response and the Standard Terms and Conditions. This will be stated in the letter of award.

SECTION 4: PRICING AND DELIVERY SCHEDULE

NB: Bidder/s is required to complete price schedule in full, incomplete price schedule will be disqualified (not be considered for further evaluation).

Respondents are required to complete the table below:

Example for Goods

Item No	Description of Item	Unit	Rate	TOTAL PRICE OF ITEM [ZAR]
1	Track Bulldozer	8		
2	20-ton Excavator	6		
3	Lowbed Trailers	3		
4	Fully Managed Maintenance for	8 x Track Bulldozers		
5	Fully Managed Maintenance for	6 x Excavators		
6	Fully Managed Maintenance for	3 x Lowbed Trailers		
		exclusive of VAT:		

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

Notes to Pricing:

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
 - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
 - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
 - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be quoted in South African Rand inclusive of VAT.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.

Respondent's Signature	Date & Company Stam

e)	Rates proposed must be aligned with the Guide on Hourly Fee Rates for Consultants" by the Department of Public Service and Administration (DPSA);
f)	Quantities given are estimates only. Any orders resulting from this RFP will be on an "as and when required" basis.
g)	Prices are to be quoted on a delivered basis to
h)	Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
i)	Where a Respondent's price(s) includes imported goods/items, the rate of exchange to be used must be in South African Rands for purposes of determining whether the price is market related or not and must be the currency's rate published by the South African Reserve Bank on the date of the advertisement of the bid:
	Currency rate of exchange utilised:
j)	In respect of incoterms conditions, if applicable, please refer to paragraph 25 of the General Bid Conditions which is attached to the RFQ as Annexure
k)	Manufacturing and delivery lead time calculated from date of receipt of purchase order: weeks.
I)	Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and fixed for the contract duration. [Not to be confused with bid validity period Section 2, clause 1] YES OR
m)	Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and
··· <i>'</i>	fixed a period of 12 months, subject thereafter to adjustment (i.e. after the initial period of 12 months), utilizing the following price index/indices/adjustment formula. [Not to be confused with bid validity period Section 2, clause 1]
	YES

1. DISCLOSURE OF CONTRACT INFORMATION

PRICES TENDERED

Respondents are to note that, on award of business, Transnet is required to publish the outcome of the RFQ and information of the successful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (www.etenders.gov.za), as required per National Treasury Instruction Note 09 of 2022/2023.

JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld. Is the Respondent (Complete with a "Yes" or "No") A DPIP/FPPO **Closely Related** Closely to a DPIP/FPPO Associated to a **DPIP/FPPO** List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement. **Shareholding** Name Role the Registration **Status** No **Entity Entity** % Number (Mark the applicable **Business Business** option with an X) (Nature of **Active Non-Active** interest/ Participation) 1 2 3

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

2. PRICE REVIEW

The successful Respondent(s) [the Supplier/Service provider] will be obliged to submit to an annual price review. Transnet will be benchmarking this price offering(s) against the lowest price received as per a benchmarking exercise. If the Supplier/Service provider's price(s) is/are found to be higher than the benchmarked price(s), then the Service provider shall match or better such price(s) within 30 [thirty] calendar days, failing which the contract may be terminated at Transnet's discretion or the particular item(s) or service(s) purchased outside the contract.

3. "AS AND WHEN REQUIRED" CONTRACTS

- 3.1 Purchase orders will be placed on the Supplier/Service provider(s) from time to time as and when Goods/Services are required.
- 3.2 Transnet reserves the right to place purchase orders until the last day of the contract for deliveries to be effected, within the delivery period / lead time specified, beyond the expiry date of the contract under the same terms and conditions as agreed upon.
- 3.3 Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements with the Supplier.
- 3.4 Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by Transnet. Material supplied earlier than specified may not be paid for or may be returned by Transnet, with the Supplier being held liable for all expenses so incurred, e.g. handling and transport charges.
- 3.5 If the delivery period offered by the Respondents is subject to a maximum monthly production capacity, full particulars must be indicated in Section 4 [Pricing and Delivery Schedule]

	[· J · · · · · · · · · · · · · · · · ·
3.6	The Respondent must state hereunder its annual holiday closedown period [if applicable] and whether
	this period has been included in the delivery lead time offered:
3.7	Respondents are required to indicate below the action that the Respondent proposes to take to ensure
	continuity of supply during non-working days or holidays.

4. RETURN OF SURPLUS GOODS

	YES			NO		
•	are required to in	ndicate a reason	able time	frame during whic	ch Transnet may	return any surplus
goods:						

5. MANUFACTURERS

The Respondents must state hereunder the actual manufacturer(s) of the Goods tendered for:

5.1 Local Manufacturer(s):

RFP ITEM NO.	NAME	BUSINESS ADDRESS

5.2 Foreign Manufacturer(s):

RFP ITEM NO.	NAME	BUSINESS ADDRESS

I	NSPECTION DETAILS							
Т	The Respondents must state the actual name(s) and address/addresses of the suppliers of the Goods for							
ir	inspection purposes only:							
6.1 Local Manufacturer(s)								
	RFP ITEM NO.		NAME		BUSINESS ADDRESS			
6	.2 Foreign Manufacturer(s):							
Ü	RFP ITEM NO.		NAME		BUSINESS ADDRESS			
			=		2001.12007.201.1200			
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I	MPORTED CONTENT							
Т	he Respondents must state hereund	er the v	alue and perce	ntage of the ir	nported content as well as th			
C	country of origin in respect of each item tendered for:							
	RFP ITEM NO / DESCRIPTION.		VALUE	% COST	COUNTRY OF ORIGIN			
	,							
=								
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N	ote: Where more than one country is	applical	ble to one item,	the Responder	nts must furnish this			
	formation separately.							
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Respondents are advised that should a contract be awarded for deliveries on an "as and when required" basis, any future remittance(s) to overseas principals/service providers, as instructed above, will be based on an agreed rate of exchange related to the contractual price of the Goods/Services at that time.

Respondents should note that Transnet would prefer to receive fixed price offers expressed in South African Rand [ZAR].

9. EXPORT CREDIT AGENCY SUPPORTED FINANCE

In order to finance its payment obligations under a future contract where foreign transactions are involved, Transnet may consider raising debt financing [an **ECA Facility**] from one or more banks or financial institutions, with the benefit of export credit agency [**ECA**] credit support to be provided by an ECA.

Under such circumstances the successful Respondent will agree to undertake:

- a) to provide [and/or cause the Parent/OEM to provide, as applicable] to Transnet and the banks and financial institutions that may participate in the ECA Facility all such assistance as an importer of Goods and/or Services, which are eligible for ECA credit supported finance by an ECA, is generally required to provide for the purposes of obtaining ECA support;
- b) not to do or [as Supplier of the relevant eligible Goods or services] omit to do anything, which may adversely affect Transnet's prospects of qualifying for or, once obtained, maintaining ECA credit support by an ECA in respect of an ECA Facility.

All cost, expenses, charges and liabilities incurred by Transnet in establishing an ECA Facility with credit support from an Export Credit Agency, may be for the account of Transnet.

10. NATIONAL RAILWAY SAFETY REGULATOR ACT

In compliance with the National Railway Safety Regulator Act, 16 of 2002, the successful Respondent [the Supplier] shall ensure that the Goods to be supplied to Transnet, under the terms and conditions of a contract between the parties, comply fully with the specifications as set out in Annexure A [Specifications and Drawings] of this RFP, and shall also adhere to railway safety requirements and/or regulations [as applicable]. Permission for the engagement of a subcontractor by the Supplier, as applicable, both initially and during the course of a contract, shall be subject to a review of the capability of the proposed subcontractor to comply with the specified railway safety requirements and/or regulations. The Supplier and/or its subcontractor shall grant Transnet access, during the term of the contract, to review any safety-related activities, including the coordination of such activities across all parts of the organisation.

Accepted:

YES	1	NO	
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11. SERVICE LEVELS

- 11.1An experienced national account representative(s) is required to work with Transnet's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 11.2Transnet will have quarterly reviews with the Supplier/Service provider's account representative on an on-going basis.

- 11.3Transnet reserves the right to request that any member of the Supplier/Service provider's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
- 11.4The Service provider guarantees that it will achieve a 95% [ninety-five per cent] service level on the following measures:
 - a) Random checks on compliance with quality/quantity/specifications
 - b) On-time delivery

If the Service provider does not achieve this level as an average over each quarter, Transnet will receive a 1.5% [one and a half per cent] rebate on quarterly sales payable in the next quarter

- 11.5The Service provider must provide a telephone number for customer service calls.
- 11.6Failure of the Service provider to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty to Transnet, giving 30 [thirty] calendar days' notice to the Service provider of its intention to do so.

YES		NO	

12. TOTAL COST OF OWNERSHIP AND CONTINUOUS IMPROVEMENT INITIATIVES

12.1 Respondents shall indicate whether they would be committed, for the duration of any contract which may be awarded through this RFP process, to participate with Transnet in its continuous improvement initiatives to reduce the total cost of ownership [TCO], which will reduce the overall cost of transportation Goods/Services and related logistics provided by Transnet's operating divisions within South Africa to the ultimate benefit of all end-users.

Accepted:

YES NO	
--------	--

If "yes", please specify details in paragraph 6.2 below.

13.1 Quality and specification of Goods/Services delivered:

12.2 Respondents must briefly describe their commitment to TCO and continuous improvement initiatives and give examples of specific areas and strategies where cost reduction initiatives can be introduced. Specific areas and proposed potential savings percentages should be included. Additional information can be appended to the Respondent's Proposal if there is insufficient space available below.

13. RISK

Respondents must elaborate on the control measures put in place by their entity, which would mitigate the risk to Transnet pertaining to potential non-performance by the Respondent, in relation to:

13.2 Continuity of supply :			

13.4 Compliance with the	National Railwa	y Safety Regulator Act,	16 of 2002:
GNED at	on this	day of	20
GNATURE OF WITNESSES		ADDRESS OF WIT	NESSES
me			
me			
GNATURE OF RESPONDENT'S AUT			
ESIGNATION:			

SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS

I/We_										
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carryin	g on bus	iness tradir	ng/operating as	5						-
represe	ented by									
-	-									
being o	duly auth	orised ther	eto by a Resol	ution of tl	he Board of Dire	ectors o	r Members or Ce	ertificate	e of Partr	ners, dated
		to en	ter into, sign	execute a	and complete a	ny doc	uments relating	to this	proposa	al and any
	_		_	-		-	uthorised to ne	_		
abover	nentione	d entity, sh	ould Transnet	decide to	enter into Post	Tender	Negotiations with	n highe:	st ranked	bidder(s).
	FULL NA	ME(S)		CAPA	CITY			SIGNAT	TURE	
			·		 					
	-		-				it the prices quot mpanying schedu			-
	_		those condition			_				
(i)		_		subject to	amendment at	Iransn	et's discretion if	applica	ble);	
-		Bid Condition								
(iii)	any othe	er standard	or special cond	ditions me	ntioned and/or	embodie	ed in this Reques	st for P	roposal.	
I/We a	ccept tha	at unless T	ransnet should	otherwise	e decide and so	inform	me/us in the let	ter of a	ward, th	is Proposal
[and, if	any, its	covering le	tter and any su	bsequent	exchange of cor	respond	dence], together	with Tr	ansnet's	acceptance
thereof	shall co	nstitute a b	inding contract	t between	Transnet and n	ne/us.				
Should	Transne	t decide th	at a formal cor	ntract shou	uld be signed an	ıd so inf	orm me/us in a	letter o	f award [the Letter
					_		ent exchange of		_	
with T	ransnet's	Letter of	Award, shall c	onstitute	a binding contra	act betv	ween Transnet a	ind me,	/us until	the formal
contrac	t is sign	ed.								
I/We fi	urther ac	ree that if.	after I/we hav	re been na	otified of the acc	eptance	e of my/our Prop	osal. I/	we fail to	enter into
	_					-	provision of Goo			
							edy which it may			

Respondent's Signature

Date & Company Stamp

any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

ADDRESS FOR NOTICES

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

contract.	
Respondent to indicate the details of its domicilium citandi et executandi hereunder:	
Name of Entity:	
Facsimile:	
Address:	

NOTIFICATION OF AWARD OF RFP

As soon as possible after approval to award the contract(s), the successful Respondent [the Supplier/Service provider] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request from the bidder.

VALIDITY PERIOD

Transnet requires a validity period of 180 Business Days [13.02.2026] against this RFP, excluding the first day and including the last day.

NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted.

(i)	Registration number of company / C.C		
(ii)	Registered name of company / C.C.		
(iii)	Full name(s) of director/member(s)	Address/Addresses	ID Number(s)

RETURNABLE DOCUMENTS

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents,** and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
Section 4: Pricing And Delivery Schedule	
Pricing schedule that outlines the individual costs associated with different components	
of the project, such as cost of modifications and cost of delivery.	
Delivery schedule that outlines the delivery lead times with start and end date for the	
customised track bulldozers and the off the shelve excavators and lowbed trailers.	
Full managed maintenance cost.	

b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to Specific Goals requirements stipulated in	
Section 9 of this RFP (Valid B-BBEE certificate or Sworn- Affidavit as per DTIC guidelines)	
B-BBEE Level of contributor — Level 1 or 2 - B-BBEE Certificate / Sworn- Affidavit /	
B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per	
DTIC guideline.	
At least 30% Black women Owned entities - B-BBEE Certificate / Sworn- Affidavit	
/ B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as	
per DTIC guideline.	
Entities that are at least 51 % Black Owned - CI B-BBEE Certificate / Sworn-	
Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be	
accepted) as per DTIC guideline.	
Creation of new jobs and labour intensification - Section 10: Job Creation Schedule	
Returnable documents (of the RFP)	
Delivery schedule that outlines the delivery lead times with start and end date for the	
customised track bulldozers and the off the shelve excavators and lowbed trailers.	
Fully managed equipment maintenance plan outlining both planned maintenance	
(service) and unplanned maintenance (repairs) schedules.	
Full managed maintenance cost.	
Entity's financial stability	

c) Essential Returnable Documents:

, Respondents are further required to submit the following $\underline{\textbf{Essential Returnable Documents}}$ with their RFP and to confirm submission of these documents by so indicating [Yes or No] in the table below:

ONTINUED VALIDITY OF RETURNABLE DOCUMENTS			
ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]		
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement			
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years			
Section 1: SBD1 Form			
SECTION 5 : Proposal Form and List of Returnable documents			
SECTION 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents			
SECTION 7: RFP Declaration and Breach of Law Form			
SECTION 9: Specific goals points claim form			
SECTION 10: JOB-CREATION SCHEDULE			
SECTION 12: Protection of Personal Information			
PROOF OF CSD REGISTRATION			
PROOF OF TAX COMPLIANCE			
he successful Respondent will be required to ensure the validity of all returnable documents, for the	e duration of any		
ontract emanating from this RFP. Should the Respondent be awarded the contract [the Agreem	ent] and fail to		
resent Transnet with such renewals as and when they become due, Transnet shall be entitled, in addi	tion to any other		
ights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreem	nent immediately		

C pr rigl without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this	day of	_ 20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUTHORISE NAME: DESIGNATION:		_	_

SECTION 6: RFQ DECLARATION CERTIFICATE OF ACQUAINTANCE & BREACH OF LAW FORM WITH RFP

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement and SLA attached
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement
5	Specifications and drawings attached to this RFP

Note: Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

We hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods/Services as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP; and

3.	If such a relationship as indicated in paragraph 7, exists, the Respondent is to complete the following se		
	FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER/EMPLOYEE: ADDRES	SS:	
	Indicate nature of relationship with Transnet:	-	

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet. Information provided in the declarations may be used by Transnet and/or its affiliates to verify the correctness of the information provided]

9. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

BIDDER'S DISCLOSURE (SBD4)

12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state?

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

13.2	Do you,	or any	person	connected	d with	the	bidder,	have	a rela	tionship	with	any
	person v	who is e	employe	d by the p	rocuri	ng ir	nstitutio	n?				

YES/NO

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

13.2	2.1. If so, furnish particulars:
	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? YES/NO
13.3	3.1. If so, furnish particulars:
DEC	LARATION
	do hereby make the following statements that I certify to be true and complete in every respect:
14.1	I have read and I understand the contents of this disclosure;
14.2	I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
14.3	The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium ² will not be construed as collusive bidding.
14.4	In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
14.5	The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
14.6	There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

BREACH OF LAW

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) *have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

DATE OF BREACH:	
	t Transnet SOC Ltd reserves the right to exclude any Respondent from the or entity have been found guilty of a serious breach of law, tribunal or
SIGNED at	on this day of 20
For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

Respondent's Signature

Respondent's Signature

Date & Company Stamp

SECTION 8: RFP CLARIFICATION REQUEST FORM

RFP No: HOAC HO) - 51865
RFP deadline for q	uestions / RFP Clarifications: Before 16:00pm on 31 October 2025
TO:	Transnet SOC Ltd
ATTENTION:	The Tender Administrator
EMAIL	[Emmanuel.Moriri@Transnet.net]
DATE:	[Limitalide:.Nothing Hanshet.net]
FROM:	
FROM.	
RFP Clarification N	o [to be inserted by Transnet]
	DECUISE FOR RED CLARIFICATION
	REQUEST FOR RFP CLARIFICATION
	_

SECTION 9: SPECIFIC GOALS POINTS CLAIM FORM

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
 - (a) Price;
 - (b) B-BBEE Status Level of Contribution; and
 - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80 / 90
B-BBEE STATUS LEVEL OF CONTRIBUTION	
 B-BBEE Level of contributor (1 or 2) 	20 / 10
 Entities that are at least 51% Black Owned 	
 At least 30% black Women Owned Entities 	
Creation of jobs and labour intensification	
 Fully completed Job Creation Schedule 	
will score bidders full 2 points	
 Incomplete, submitted blank or not submitted Job Creation Schedule will score bidders zero points 	
Total points for Price and Specific Goals must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "Ownership" means 51% black ownership
- (e) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (f) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (j) "Proof of B-BBEE Status Level of Contributor"
 - i) the B-BBBEE status level certificate issued by an authorised body or person;
 - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
 - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) "Specific goals" means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

3. POINTS AWARDED FOR PRICE

3.1 THE 80 / 20 or 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 / 90 points is allocated for price on the following basis:

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right) OR PS = 90 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right) OR PS = 90 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where:

Ps = Points scored for the price of Bid under consideration

Pt = Price of Bid under consideration

Pmax = Price of highest acceptable Bid

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points.

Selected Specific Goal	Number of points Allocated (80/20)	Number of points allocated (90/10)
B-BBEE Level of contributor (1 or 2)	8	4
Entities that are at least 51% Black Owned	4	2
At least 30% black Women Owned Entities	4	2
Fully completed Job Creation Schedule will score bidders full 2 points Incomplete, submitted blank or not submitted Job Creation Schedule will score bidders zero points	4	2
Non-Compliant and/or B-BBEE Level 3-8 contributors	0	0

4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC
B-BBEE	Certificate (in case of JV, a consolidated scorecard will be
	accepted) as per DTIC guideline
	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC
30% Black Women Owned Entities	Certificate (in case of JV, a consolidated scorecard will be
	accepted) as per DTIC guideline
Entities that are at least 51 % Black	CI B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC
Owned	Certificate (in case of JV, a consolidated scorecard will be
Owned	accepted) as per DTIC guideline
Creation of new jobs and labour	Section 11: Job Creation Schedule Returnable documents (
intensification	of the RFP)

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black- owned QSEs - 51% to 100% Black owned) [Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at www.dti.gov.za/economic empowerment/bee codes.jsp.]
EME ³	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership Certificate issued by SANAS accredited verification agency only if the EME is being measured on the OSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.

5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED

6.1 B-BBEE Status Level of Contribution: . =(maximum of 10 points)

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

|--|

- 7.1.1 If yes, indicate:
 - i) What percentage of the contract will be subcontracted......%
 - ii) The name of the sub-contractor.....
 - iii) The B-BBEE status level of the sub-contractor......
 - iv) Whether the sub-contractor is an EME or QSE.

(Tick applicable box)

	-	
YES	NO	

v) Specify, by ticking the appropriate box, if subcontracting with any of the following enterprises:

: An EME or QSE which is at last 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

		Ally QSE		
8.	DECL	LARATION WITH REGARD TO COMPANY/FIRM		
8.1		me of company/firm:		
8.2		T registration number:		
8.3	Cor	mpany registration number:		
8.4	TYF	PE OF COMPANY/ FIRM		
	 	Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company (Pty) Limited ICK APPLICABLE BOX		
8.5	DES	SCRIBE PRINCIPAL BUSINESS ACTIVITIES		
8.6	COI	MPANY CLASSIFICATION		
		Manufacturer Supplier Professional Service provider Other Service providers, e.g. transporter, etc. GICK APPLICABLE BOX		
8.7	Total number of years the company/firm has been in business:			
8.8	poi	ve, the undersigned, who is / are duly authorised to do so on behalf of the coints claimed, based on the B-BBE status level of contribution of the foregon mpany/ firm for the preference(s) shown and I / we acknowledge that:		-
	i)	The information furnished is true and correct;		
	ii)	The preference points claimed are in accordance with the General Condition 1 of this form;	ons as indicate	d in paragraph
	iii)	In the event of a contract being awarded as a result of points claimed as 6.1, the contractor may be required to furnish documentary proof to the that the claims are correct;	-	
	iv)	If a bidder submitted false information regarding its B-BBEE status leve matter required in terms of the Preferential Procurement Regulations, 2 affected the evaluation of a bid the purchaser may, in addition to any ot	.022 which wi	ll affect or has

- (a) disqualify the person from the bidding process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;
- (e) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (f) forward the matter for criminal prosecution.

WITNESSES	
1	SIGNATURE(S) OF BIDDERS(S)
2	DATE:
	ADDRESS

SECTION 10: JOB-CREATION SCHEDULE

(Please ensure that you return this schedule with your bid submission)

The Government has identified State Owned Enterprises sourcing activities as a key enabler to achieve the National Development Plan (NDP) objective of reducing unemployment from the current baseline of 28% to 6%.

In order to give effect to these job creation objectives, Tenderers are required to provide the following undertaking of new jobs that will be created (either by them or by their subcontractors) should they be awarded this tender.

Tenderers to note, that if successful, any deviations from the Job creation Schedule in the contract phase will be subject to acceptance by the *Project Manager* in terms of the Conditions of Contract. Please also note the applicable Z clauses in Contract Data by *Employer*.

(a) Please indicate total number of new jobs that will be created over the term of the contract:

Total number and value of	Total number of new jobs	Total rand value of new jobs created	
new jobs created			

(b) Of the total number of new jobs created, please indicate the number and value of new jobs to be created for the following designated groups:

	Total number of new jobs	Total rand value of new jobs
Black men		
Black women		
Black Youth		
Black people living in rural or underdeveloped areas or townships		
Black People with Disabilities		

(c) Of the total number of new jobs created, please indicate the number of skilled, semi-skilled and unskilled new jobs that will be created over the term of the contract:

	Total number of Skilled jobs	Total number of Semi-skilled jobs	Total number of Unskilled jobs
Black men			
Black women			
Black Youth			
Black people living in rural or underdeveloped areas or townships			
Black People with Disabilities			
Other			

Respondent's Signature	Date & Company Stamp

(d) Please indicate the number of new jobs to be created, broken down per quarter over the term of the contract.

Year 1	Q1	Q2	Q3	Q4
Total number of new jobs				
Number of new jobs for Black men				
Number of new jobs for black women				
Number of new jobs for black youth				
Number of new jobs for black people living in rural or underdeveloped areas or townships				
Number of new jobs for black People with Disabilities				
Number of new jobs for other categories				
Number of new skilled jobs				
Number of new semi-skilled jobs				
Number of new unskilled jobs				

SECTION 11: SBD 5

This document must be signed and submitted together with your bid

THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME

INTRODUCTION

The National Industrial Participation Programme (NIPP), which is applicable to all government procurement contracts that have an imported content, became effective on the 1 September 1996. The NIP policy and guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases / lease contracts (for goods, works and services) entered into after this date, are subject to the NIPP requirements. NIPP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (DTI) is charged with the responsibility of administering the programme.

1. PILLARS OF THE PROGRAMME

- 1.1 The NIPP obligation is benchmarked on the imported content of the contract. Any contract having an imported content equal to or exceeding US\$5 million or other currency equivalent to US\$5 million will have a NIP obligation. This threshold of US\$5 million can be reached as follows:
 - (a) Any single contract with imported content exceeding US\$5 million.

or

(b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a 2 year period which in total exceeds US\$5 million.

10

(c) A contract with a renewable option clause, where should the option be exercised the total value of the imported content will exceed US\$5 million.

or

- (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$ 3 million worth of goods, works or services to the same government institution, which in total over a two (2) year period exceeds US\$5 million.
- 1.2 The NIP obligation applicable to suppliers in respect of sub-paragraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content whilst suppliers in respect of paragraph 1.1 (d) shall incur 30% of the total NIPP obligation on a *pro-rata* basis.
- 1.3 To satisfy the NIPP obligation, the DTI would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners or suppliers.
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

2. REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

- 2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract that is in excess of **R10 million** (ten million Rands), submit details of such a contract to the DTI for reporting purposes.
- 2.2 The purpose for reporting details of contracts in excess of the amount of R10 million (ten million Rands) is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in paragraphs 1.1.(b) to 1.1. (d) above.

3. BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with their bid documentation at the closing date and time of the bid.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the DTI in determining the NIPP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million (ten million Rands), to contact and furnish the DTI with the following information:
 - Bid number;
 - Description of the goods or services;
 - Date on which the contract was awarded;
 - Name, address and contact details of the contractor;
 - · Value of the contract; and
 - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone (012) 394 1401, facsimile (012) 394 2401 or e-mail at Elias@thedti.gov.za for further details about the programme.

4. PROCESS TO SATISFY THE NIPP OBLIGATION

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the DTI with the information required, the following steps will be followed:
 - a. the contractor and the DTIC will determine the NIPP obligation;
 - b. the contractor and the DTI will sign the NIPP obligation agreement;
 - c. the contractor will submit a performance guarantee to the DTI;
 - d. the contractor will submit a business concept for consideration and approval by the DTI;
 - e. upon approval of the business concept by the DTI, the contractor will submit detailed business plans outlining the business concepts;
 - f. the contractor will implement the business plans; and
 - g. the contractor will submit bi-annual progress reports on approved plans to the DTI.
- 4.2 The NIPP obligation agreement is between the DTI and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Respondent's Signature	Date & Company Stamp

Page **51** of **53** Returnable document

Bid number	Closing date:
Name of bidder	
Postal address	
Signature	Name (in print)
Date	

SECTION 12: PROTECTION OF PERSONAL INFORMATION

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
 - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
 - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must

Respondent's Signature	Date & Company Stamp

take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents	are	required	to	provide	consent	helow:
respondents	ale	i equii eu	w	provide	COHSCHIL	DEIOW.

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

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Signature of Respondent's author	rised renresentative:

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on https://www.justice.gov.za/inforeg/, click on contact us, click on complaints.IR@justice.gov.za

Respondent's Signature